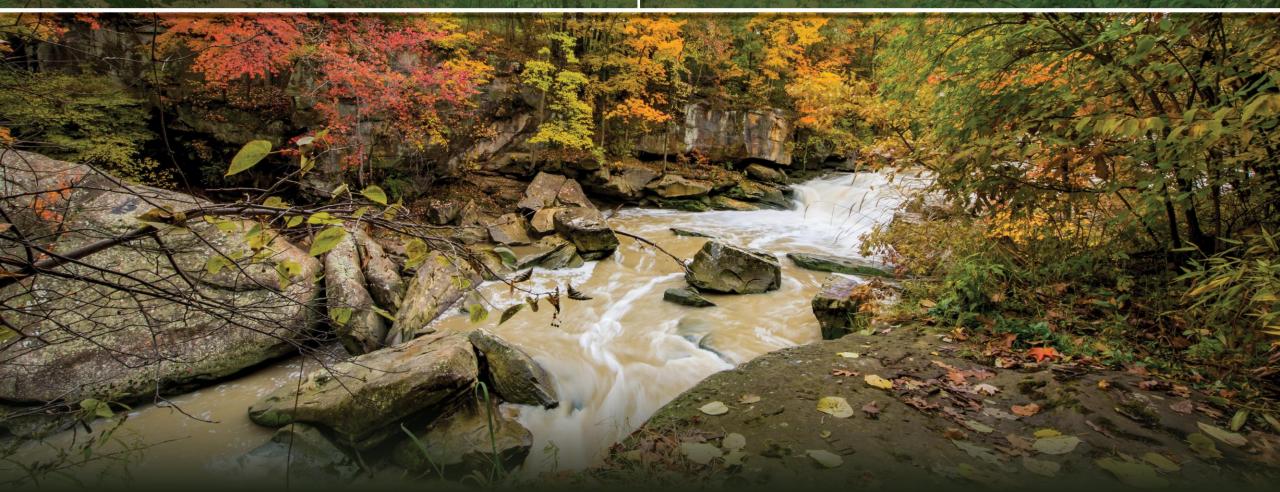


Financial Performance for the Month Ended January 31, 2025



Cleveland Metroparks

	Actual	Actual Fav Actual		Actual	Actual	Fav	
	January '24	January '25	(Unfav)		YTD January '24	YTD January '25	(Unfav)
Revenue:							
Property Tax	7,615,671	4,156,471	(3,459,200)		7,615,671	4,156,471	(3,459,200)
Local Gov/Grants/Gifts	2,696,032	4,167,171	1,471,139		2,696,032	4,167,171	1,471,139
Charges for Services	2,065,666	1,998,961	(66,705)		2,065,666	1,998,961	(66,705)
Self-Funded	767,936	988,987	221,051		767,936	988,987	221,051
Interest, Fines, Other	<u>406,986</u>	<u>278,461</u>	(128,525)		<u>406,986</u>	<u>278,461</u>	(128,525)
Total Revenue	13,552,291	11,590,051	(1,962,240)		13,552,291	11,590,051	(1,962,240)
Op Ex:							
Salaries and Benefits	6,098,693	9,754,159	(3,655,466)		6,098,693	9,754,159	(3,655,466)
Contractual Services	1,169,133	1,568,623	(399,490)		1,169,133	1,568,623	(399,490)
Operations	1,216,491	1,397,005	(180,514)		1,216,491	1,397,005	(180,514)
Self-Funded Exp	<u>1,269,308</u>	<u>710,001</u>	<u>559,307</u>		<u>1,269,308</u>	<u>710,001</u>	<u>559,307</u>
Total Op Ex	9,753,625	13,429,788	(3,676,163)		9,753,625	13,429,788	(3,676,163)
Op Surplus/(Subsidy)	3,798,666	(1,839,737)	(5,638,403)		3,798,666	(1,839,737)	(5,638,403)
Con Five							
Cap Ex:	60 700	442.000	(44.420)		CO 700	442.000	(44.420)
Capital Labor	68,789	112,909	(44,120)		68,789	112,909	(44,120)
Construction Expenses	2,065,085	1,581,382	483,703		2,065,085	1,581,382	483,703
Capital Equipment	351,472	369,316	(17,844)		351,472	369,316	(17,844)
Land Acquisition	724,721	90,017	634,704		724,721	90,017	634,704
Capital Animal Costs	<u>(1,094)</u>	<u>157</u>	<u>(1,251)</u>		<u>(1,094)</u>	<u>157</u>	<u>(1,251)</u>
Total Cap Ex	3,208,973	2,153,781	1,055,192		3,208,973	2,153,781	1,055,192
Net Surplus/(Subsidy)	589,693	(3,993,518)	(4,583,211)		589,693	(3,993,518)	(4,583,211)



Cleveland Metroparks Zoo

	Actual	Actual	Fav	Actual	Actual	Fav
	January '24	January '25	(Unfav)	YTD January '24	YTD January '25	(Unfav)
Revenue:						
General/SE Admissions	(2,881)	(211,667)	(208,786)	(2,881)	(211,667)	(208,786)
Guest Experience	11,312	28,257	16,945	11,312	28,257	16,945
Zoo Society	848,790	702,417	(146,373)	848,790	702,417	(146,373)
Souvenirs/Refreshments	229,728	171,813	(57,915)	229,728	171,813	(57,915)
Education	24,871	7,604	(17,267)	24,871	7,604	(17,267)
Rentals & Events	83,228	77,100	(6,128)	83,228	77,100	(6,128)
Consignment	0	0	0	0	0	О
Other	<u>5,200</u>	(2,470)	<u>(7,670)</u>	<u>5,200</u>	(2,470)	(7,670)
Total Revenue	1,200,248	773,054	(427,194)	1,200,248	773,054	(427,194)
Op Ex:						
Salaries and Benefits	1,347,962	1,988,195	(640,233)	1,347,962	1,988,195	(640,233)
Contractual Services	200	15,094	(14,894)	200	15,094	(14,894)
Operations	<u>422,787</u>	<u>365,519</u>	<u>57,268</u>	<u>422,787</u>	<u>365,519</u>	<u>57,268</u>
Total Op Ex	1,770,949	2,368,808	(597,859)	1,770,949	2,368,808	(597,859)
Op Surplus/(Subsidy)	(570,701)	(1,595,754)	(1,025,053)	(570,701)	(1,595,754)	(1,025,053)
Cap Ex:						
Capital Labor	0	0	0	0	0	0
Construction Expenses	299,965	95,037	204,928	299,965	95,037	204,928
Capital Equipment	0	53,396	(53,396)	0	53,396	(53,396)
Capital Animal Costs	<u>(1,094)</u>	<u>157</u>	<u>(1,251)</u>	(1,094)	<u>157</u>	(1,251)
Total Cap Ex	298,871	148,590	150,281	298,871	148,590	150,281
Net Surplus/(Subsidy)	(869,572)	(1,744,344)	(874,772)	(869,572)	(1,744,344)	(874,772)
	_					
Restricted Revenue-Other	202,662	2,947,869	2,745,207	202,662	2,947,869	2,745,207
Restricted Revenue-Zipline	1,554	0	(1,554)	1,554	0	(1,554)
Restricted Expenses	<u>87,578</u>	<u>111,131</u>	<u>(23,553)</u>	<u>87,578</u>	<u>111,131</u>	(23,553)
Restricted Surplus/(Subsidy)	116,638	2,836,738	2,720,100	116,638	2,836,738	2,720,100



Cleveland Metroparks Golf

	Actual	Actual	Fav	Actual	Actual	Fav
	January '24	January '25	(Unfav)	YTD January '24	YTD January '25	(Unfav)
Revenue:						
Greens Fees	10,062	13,120	3,058	10,062	13,120	3,058
Equipment Rentals	5,174	3,247	(1,927)	5,174	3,247	(1,927)
Food Service	3,513	22,133	18,620	3,513	22,133	18,620
Merchandise Sales	1,669	2,072	403	1,669	2,072	403
Pro Services	63,357	38,655	(24,702)	63,357	38,655	(24,702)
Driving Range	2,547	2,784	237	2,547	2,784	237
Other	<u>13,614</u>	<u>11,206</u>	(2,408)	13,614	<u>11,206</u>	<u>(2,408)</u>
Total Revenue	99,936	93,217	(6,719)	99,936	93,217	(6,719)
Op Ex:						
Salaries and Benefits	352,172	567,169	(214,997)	352,172	567,169	(214,997)
Contractual Services	1,660	17,352	(15,692)	1,660	17,352	(15,692)
Operations	<u>82,226</u>	<u>144,948</u>	(62,722)	82,226	<u>144,948</u>	<u>(62,722)</u>
Total Op Ex	436,058	729,469	(293,411)	436,058	729,469	(293,411)
Op Surplus/(Subsidy)	(336,122)	(636,252)	(300,130)	(336,122)	(636,252)	(300,130)
Cap Ex:						
Capital Labor	20,834	57,943	(37,109)	20,834	57,943	(37,109)
Construction Expenses	101,640	427,725	(326,085)	101,640	427,725	(326,085)
Capital Equipment	<u>o</u>	<u>99,000</u>	<u>(99,000)</u>	<u>0</u>	<u>99,000</u>	<u>(99,000)</u>
Total Cap Ex	122,474	584,668	(462,194)	122,474	584,668	(462,194)
Net Surplus/(Subsidy)	(458,596)	(1,220,920)	(762,324)	(458,596)	(1,220,920)	(762,324)



Cleveland Metroparks Golf

	Big Met	: (18)	Little N	1et (9)	Mastick V	Voods (9)	Manak	ki (18)	Sleepy Ho	llow (18)
	YTD January '24	YTD January '25								
Operating Revenue	15,411	9,879	2,830	5,081	4,856	1,668	6,975	15,635	8,726	16,096
Operating Expenses	<u>61,762</u>	<u>91,858</u>	9,328	<u>14,472</u>	13,059	24,944	<u>52,935</u>	<u>112,640</u>	<u>65,744</u>	93,749
Operating Surplus/(Subsidy)	(46,351)	(81,979)	(6,498)	(9,391)	(8,203)	(23,276)	(45,960)	(97,005)	(57,018)	(77,653)
Capital Labor	0	0	0	o	0	0	20,834	54,374	o	3,569
Construction Expenses	0	0	0	o	0	0	98,885	5,213	o	75
Capital Equipment	<u>o</u>	<u>0</u>								
Total Capital Expenditures	0	0	0	o	0	0	119,719	59,587	o	3,644
Net Surplus/(Subsidy)	(46,351)	(81,979)	(6,498)	(9,391)	(8,203)	(23,276)	(165,679)	(156,592)	(57,018)	(81,297)
	a l .	(a=)		5 1 (0)	•	(2.5)			0.16.0	
	Shawnee H	• •	Washingto	• •	Senec	• •	Ironv		Golf A	
	YTD January '24	YTD January '25								
Operating Revenue	11,291	26,669	14,210	11,496	34,742	4,435	895	2,258	0	0
Operating Expenses	45,298	<u>82,350</u>	24,231	<u>48,262</u>	<u>70,639</u>		29,336		<u>63,726</u>	<u>115,598</u>
Operating Surplus/(Subsidy)	(34,007)	(55,681)	(10,021)	(36,766)	(35,897)	(78,153)	(28,441)	(60,750)	(63,726)	(115,598)
Capital Labor	0	0	0	0	0	0	0	0	0	0
Construction Expenses	0	0	0	77,839	2,755	344,598	0	0	0	0
Capital Equipment	<u>0</u>	<u>99,000</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>o</u>	<u>0</u>
Total Capital Expenditures	0	99,000	0	77,839	2,755	344,598	0	0	0	0
Net Surplus/(Subsidy)	(34,007)	(154,681)	(10,021)	(114,605)	(38,652)	(422,751)	(28,441)	(60,750)	(63,726)	(115,598)



Cleveland Metroparks Enterprise

	Actual	Actual	Fav	Actual	Actual	Fav
	January '24	January '25	(Unfav)	YTD January '24	YTD January '25	(Unfav)
Revenue:						
Concessions	113,878	117,526	3,648	113,878	117,526	3,648
Dock Rentals	173,209	425,950	252,741	173,209	425,950	252,741
Other (Chalet, parking, aquatics, etc.)	<u>163,145</u>	217,007	53,862	<u>163,145</u>	217,007	<u>53,862</u>
Total Revenue	450,232	760,483	310,251	450,232	760,483	310,251
ОрЕх:						
Salaries and Benefits	262,061	411,831	(149,770)	262,061	411,831	(149,770)
Contractual Services	3,223	9,342	(6,119)	3,223	9,342	(6,119)
Operations	<u>117,628</u>	119,094	(1,466)	<u>117,628</u>	<u>119,094</u>	<u>(1,466)</u>
Total OpEx	382,912	540,267	(157,355)	382,912	540,267	(157,355)
Op Surplus/(Subsidy)	67,320	220,216	152,896	67,320	220,216	152,896
СарЕх:						
Capital Labor	0	0	0	0	0	0
Construction Expenses	11,920	0	11,920	11,920	0	11,920
Capital Equipment	<u>0</u>	<u>0</u>	<u>o</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total CapEx	11,920	0	11,920	11,920	0	11,920
Net Surplus/(Subsidy)	55,400	220,216	164,816	55,400	220,216	164,816



Cleveland Metroparks Enterprise

	Merwin's Wharf		EW Beac	h House	E55th I	Marina	E55th Restaurant	
	YTD January '24	YTD January '25	YTD January '24	YTD January '25	YTD January '24	YTD January '25	YTD January '24	YTD January '25
Operating Revenue	118,099	108,944	0	0	158,780	365,470	0	0
Operating Expenses	<u>174,754</u>	<u>179,811</u>	<u>215</u>	<u>413</u>	<u>5,447</u>	<u>12,723</u>	<u>3,604</u>	<u>289</u>
Operating Surplus/(Subsidy)	(56,655)	(70,867)	(215)	(413)	153,333	352,747	(3,604)	(289)
Capital Labor	0	0	0	0	0	0	0	0
Construction Expenses	0	0	0	0	0	0	0	0
Capital Equipment	<u>0</u>	<u>o</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total Capital Expenditures	0	0	0	0	0	0	0	0
Net Surplus/(Subsidy)	(56,655)	(70,867)	(215)	(413)	153,333	352,747	(3,604)	(289)

	Wildwood		Euclid Beach		EmerNec	k Marina	EmerNeck Restaurant		
	YTD January '24	YTD January '25	YTD January '24	YTD January '25	YTD January '24	YTD January '25	YTD January '24	YTD January '25	
Operating Revenue	31	17	82	23	28,543	105,942	11,591	12,173	
Operating Expenses	<u>731</u>	<u>617</u>	<u>0</u>	<u>120</u>	<u>1,574</u>	<u>3,980</u>	<u>16,568</u>	<u>19,432</u>	
Operating Surplus/(Subsidy)	(700)	(600)	82	(97)	26,969	101,962	(4,977)	(7,259)	
Capital Labor	0	0	0	0	0	0	0	0	
Construction Expenses	0	0	0	0	0	0	0	0	
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>o</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>o</u>	
Total Capital Expenditures	0	0	0	0	0	0	0	0	
Net Surplus/(Subsidy)	(700)	(600)	82	(97)	26,969	101,962	(4,977)	(7,259)	



Cleveland Metroparks Enterprise

	Edgewat	er Pier	Wallace	2 Lake	Hinckle	y Lake	Huntii	ngton	Boat [Jock
	YTD January '24	YTD January '25	YTD January '24	YTD January '25	YTD January '24	YTD January '25	YTD January '24	YTD January '25	YTD January '24	YTD January '25
Operating Revenue	84	30	0	0	0	o	0	0	0	0
Operating Expenses	<u>22</u>	<u>25</u>	<u>30</u>	<u>30</u>	<u>(27)</u>	<u>o</u>	<u>669</u>	<u>634</u>	<u>186</u>	<u>185</u>
Operating Surplus/(Subsidy)	62	5	(30)	(30)	27	o	(669)	(634)	(186)	(185)
				!						
Capital Labor	0	0	0	0	0	0	0	0	0	0
Construction Expenses	0	0	0	0	0	0	0	0	0	0
Capital Equipment	<u>0</u>	<u>o</u> '	<u>o</u>	<u>o</u> '	<u>o</u>	<u>o</u>	<u>o</u>	<u>o</u>	<u>o</u>	<u>o</u>
Total Capital Expenditures	0	0	0	0	0	O	0	0	0	0
Net Surplus/(Subsidy)	62	5	(30)	(30)	27	0	(669)	(634)	(186)	(185)
	Cha		Ledge	Lake	Park		Enterpris	e Admin	Tot	al
	YTD January '24	YTD January '25	YTD January '24	YTD January '25	YTD January '24	YTD January '25	YTD January '24	YTD January '25	YTD January '24	YTD January '25
Operating Revenue	115,955	152,951	840	1,295	16,228	13,639	0	0	450,233	760,484
Operating Expenses		. I	,	l i					,	, l
Operating Expenses	<u>80,566</u>	<u>116,356</u>	<u>490</u>	<u>1,301</u>	2,021	<u>1,635</u>	<u>96,063</u>	<u>202,717</u>	382,913	540,268
Operating Surplus/(Subsidy)	<u>80,566</u> 35,389	<u>116,356</u> 36,595	<u>490</u> 350	<u>1,301</u> (6)	<u>2,021</u> 14,207	<u>1,635</u> 12,004	<u>96,063</u> (96,063)	<u>202,717</u> (202,717)		-
									382,913	540,268
									382,913	540,268
Operating Surplus/(Subsidy)									382,913	540,268
Operating Surplus/(Subsidy) Capital Labor							(96,063) 0		382,913 67,320 0	540,268
Operating Surplus/(Subsidy) Capital Labor Construction Expenses							(96,063) 0		382,913 67,320 0	540,268
Operating Surplus/(Subsidy) Capital Labor Construction Expenses Capital Equipment							(96,063) 0 11,920 <u>0</u>		382,913 67,320 0 11,920	540,268



Cleveland Metroparks Nature Shops

	Actual	Actual	Fav	Actual	Actual	Fav
	January '24	January '25	(Unfav)	YTD January '24	YTD January '25	(Unfav)
Retail Revenue	44,079	17,144	(26,935)	44,079	17,144	(26,935)
Ор Ех:						
Salaries and Benefits	25,733	40,638	(14,905)	25,733	40,638	(14,905)
Contractual Services	1,489	0	1,489	1,489	0	1,489
Operations	<u>9,262</u>	<u>15,625</u>	<u>(6,363)</u>	<u>9,262</u>	<u>15,625</u>	<u>(6,363)</u>
Total Op Ex	36,484	56,263	(19,779)	36,484	56,263	(19,779)
Op Surplus/(Subsidy)	7,595	(39,119)	(46,714)	7,595	(39,119)	(46,714)
Cap Ex:						
Capital Labor	0	0	O	0	0	0
Construction Expenses	0	0	0	0	0	0
Capital Equipment	<u>0</u>	<u>0</u>	<u>o</u>	<u>0</u>	<u>0</u>	<u>o</u>
Total Cap Ex	0	0	0	0	0	0
Net Surplus/(Subsidy)	7,595	(39,119)	(46,714)	7,595	(39,119)	(46,714)

