



Financial Performance  
for the Month Ended  
February 28, 2025



# Cleveland Metroparks

	Actual February '24	Actual February '25	Fav (Unfav)	Actual YTD February '24	Actual YTD February '25	Fav (Unfav)
<b>Revenue:</b>						
Property Tax	22,544,134	12,959,000	(9,585,134)	30,159,805	17,115,471	(13,044,334)
Local Gov/Grants/Gifts	1,910,289	1,450,889	(459,400)	4,606,321	5,618,060	1,011,739
Charges for Services	1,820,194	1,250,678	(569,516)	3,885,860	3,249,640	(636,220)
Self-Funded	770,541	984,200	213,659	1,538,477	1,973,187	434,710
Interest, Fines, Other	<u>179,118</u>	<u>332,760</u>	<u>153,642</u>	<u>586,104</u>	<u>611,221</u>	<u>25,117</u>
<b>Total Revenue</b>	<b>27,224,276</b>	<b>16,977,527</b>	<b>(10,246,749)</b>	<b>40,776,567</b>	<b>28,567,579</b>	<b>(12,208,988)</b>
<b>Op Ex:</b>						
Salaries and Benefits	5,999,172	6,414,048	(414,876)	12,097,865	16,168,207	(4,070,342)
Contractual Services	525,060	573,609	(48,549)	1,694,193	2,142,232	(448,039)
Operations	1,618,223	2,239,145	(620,922)	2,834,714	3,636,151	(801,437)
Self-Funded Exp	<u>830,363</u>	<u>851,230</u>	<u>(20,867)</u>	<u>2,099,671</u>	<u>1,561,231</u>	<u>538,440</u>
<b>Total Op Ex</b>	<b>8,972,818</b>	<b>10,078,032</b>	<b>(1,105,214)</b>	<b>18,726,443</b>	<b>23,507,821</b>	<b>(4,781,378)</b>
<b>Op Surplus/(Subsidy)</b>	<b>18,251,458</b>	<b>6,899,495</b>	<b>(11,351,963)</b>	<b>22,050,124</b>	<b>5,059,758</b>	<b>(16,990,366)</b>
<b>Cap Ex:</b>						
Capital Labor	78,447	151,509	(73,062)	147,236	264,418	(117,182)
Construction Expenses	1,749,781	5,441,265	(3,691,484)	3,814,865	7,022,647	(3,207,782)
Capital Equipment	544,046	535,606	8,440	895,519	904,923	(9,404)
Land Acquisition	161,534	30,068	131,466	886,254	120,085	766,169
Capital Animal Costs	<u>3,431</u>	<u>7,061</u>	<u>(3,630)</u>	<u>2,336</u>	<u>7,218</u>	<u>(4,882)</u>
<b>Total Cap Ex</b>	<b>2,537,239</b>	<b>6,165,509</b>	<b>(3,628,270)</b>	<b>5,746,210</b>	<b>8,319,291</b>	<b>(2,573,081)</b>
<b>Net Surplus/(Subsidy)</b>	<b>15,714,219</b>	<b>733,986</b>	<b>(14,980,233)</b>	<b>16,303,914</b>	<b>(3,259,533)</b>	<b>(19,563,447)</b>

# Cleveland Metroparks Zoo

	Actual February '24	Actual February '25	Fav (Unfav)	Actual YTD February '24	Actual YTD February '25	Fav (Unfav)
<b>Revenue:</b>						
General/SE Admissions	160,053	(6,166)	(166,219)	157,172	(217,834)	(375,006)
Guest Experience	4,011	(9,132)	(13,143)	15,323	19,125	3,802
Zoo Society	0	0	0	848,790	702,417	(146,373)
Souvenirs/Refreshments	17,862	4,716	(13,146)	247,590	176,529	(71,061)
Education	241,386	298,965	57,579	266,257	306,569	40,312
Rentals & Events	62,414	63,225	811	145,642	140,325	(5,317)
Consignment	152	0	(152)	152	0	(152)
Other	(247)	(73)	174	4,953	(2,543)	(7,496)
<b>Total Revenue</b>	<b>485,631</b>	<b>351,535</b>	<b>(134,096)</b>	<b>1,685,879</b>	<b>1,124,588</b>	<b>(561,291)</b>
<b>OpEx:</b>						
Salaries and Benefits	1,314,274	1,348,038	(33,764)	2,662,236	3,336,233	(673,997)
Contractual Services	17,636	17,288	348	17,836	32,382	(14,546)
Operations	491,025	536,609	(45,584)	913,813	902,128	11,685
<b>Total OpEx</b>	<b>1,822,935</b>	<b>1,901,935</b>	<b>(79,000)</b>	<b>3,593,885</b>	<b>4,270,743</b>	<b>(676,858)</b>
<b>Op Surplus/(Subsidy)</b>	<b>(1,337,304)</b>	<b>(1,550,400)</b>	<b>(213,096)</b>	<b>(1,908,006)</b>	<b>(3,146,155)</b>	<b>(1,238,149)</b>
<b>CapEx:</b>						
Capital Labor	0	0	0	0	0	0
Construction Expenses	393,449	155,545	237,904	693,414	250,581	442,833
Capital Equipment	0	78,475	(78,475)	0	131,871	(131,871)
Capital Animal Costs	3,431	7,061	(3,630)	2,336	7,218	(4,882)
<b>Total CapEx</b>	<b>396,880</b>	<b>241,081</b>	<b>155,799</b>	<b>695,750</b>	<b>389,670</b>	<b>306,080</b>
<b>Net Surplus/(Subsidy)</b>	<b>(1,734,184)</b>	<b>(1,791,481)</b>	<b>(57,297)</b>	<b>(2,603,756)</b>	<b>(3,535,825)</b>	<b>(932,069)</b>
Restricted Revenue-Other	116,065	70,694	(45,371)	318,727	3,018,563	2,699,836
Restricted Revenue-Zipline	500	779	279	2,054	779	(1,275)
Restricted Expenses	54,182	3,245,196	(3,191,014)	141,760	3,356,327	(3,214,567)
Restricted Surplus/(Subsidy)	62,383	(3,173,723)	(3,236,106)	179,021	(336,985)	(516,006)

# Cleveland Metroparks Golf

	Actual February '24	Actual February '25	Fav (Unfav)	Actual YTD February '24	Actual YTD February '25	Fav (Unfav)
<b>Revenue:</b>						
Greens Fees	103,999	7,220	(96,779)	114,061	20,340	(93,721)
Equipment Rentals	41,475	2,769	(38,706)	46,649	6,016	(40,633)
Food Service	68,590	27,288	(41,302)	72,103	49,421	(22,682)
Merchandise Sales	12,525	2,107	(10,418)	14,194	4,179	(10,015)
Pro Services	58,280	34,540	(23,740)	121,637	73,195	(48,442)
Driving Range	25,675	2,620	(23,055)	28,222	5,404	(22,818)
Other	55,714	15,886	(39,828)	69,328	27,092	(42,236)
<b>Total Revenue</b>	<b>366,258</b>	<b>92,430</b>	<b>(273,828)</b>	<b>466,194</b>	<b>185,647</b>	<b>(280,547)</b>
<b>OpEx:</b>						
Salaries and Benefits	361,471	368,346	(6,875)	713,643	935,515	(221,872)
Contractual Services	4,820	2,338	2,482	6,480	19,690	(13,210)
Operations	148,781	251,481	(102,700)	231,007	396,429	(165,422)
<b>Total OpEx</b>	<b>515,072</b>	<b>622,165</b>	<b>(107,093)</b>	<b>951,130</b>	<b>1,351,634</b>	<b>(400,504)</b>
<b>Op Surplus/(Subsidy)</b>	<b>(148,814)</b>	<b>(529,735)</b>	<b>(380,921)</b>	<b>(484,936)</b>	<b>(1,165,987)</b>	<b>(681,051)</b>
<b>CapEx:</b>						
Capital Labor	21,549	47,986	(26,437)	42,384	105,929	(63,545)
Construction Expenses	65,527	323,762	(258,235)	167,167	751,487	(584,320)
Capital Equipment	101,498	42,000	59,498	101,498	141,000	(39,502)
<b>Total CapEx</b>	<b>188,574</b>	<b>413,748</b>	<b>(225,174)</b>	<b>311,049</b>	<b>998,416</b>	<b>(687,367)</b>
<b>Net Surplus/(Subsidy)</b>	<b>(337,388)</b>	<b>(943,483)</b>	<b>(606,095)</b>	<b>(795,985)</b>	<b>(2,164,403)</b>	<b>(1,368,418)</b>

# Cleveland Metroparks Golf

	Big Met (18)		Little Met (9)		Mastick Woods (9)		Manakiki (18)		Sleepy Hollow (18)	
	YTD February '24	YTD February '25	YTD February '24	YTD February '25	YTD February '24	YTD February '25	YTD February '24	YTD February '25	YTD February '24	YTD February '25
Operating Revenue	86,364	24,382	8,941	6,567	12,721	3,858	69,458	31,715	63,616	42,241
Operating Expenses	<u>134,974</u>	<u>193,280</u>	<u>20,204</u>	<u>31,632</u>	<u>28,411</u>	<u>43,553</u>	<u>108,352</u>	<u>190,272</u>	<u>145,451</u>	<u>204,981</u>
Operating Surplus/(Subsidy)	(48,610)	(168,898)	(11,263)	(25,065)	(15,690)	(39,695)	(38,894)	(158,557)	(81,835)	(162,740)
Capital Labor	0	0	0	0	0	0	42,384	79,211	0	11,727
Construction Expenses	0	0	0	0	0	0	164,412	149,680	0	15,551
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>92,500</u>	<u>0</u>
Total Capital Expenditures	0	0	0	0	0	0	206,796	228,891	92,500	27,278
Net Surplus/(Subsidy)	(48,610)	(168,898)	(11,263)	(25,065)	(15,690)	(39,695)	(245,690)	(387,448)	(174,335)	(190,018)
	Shawnee Hills (27)		Washington Park (9)		Seneca (36)		Ironwood		Golf Admin	
	YTD February '24	YTD February '25	YTD February '24	YTD February '25	YTD February '24	YTD February '25	YTD February '24	YTD February '25	YTD February '24	YTD February '25
Operating Revenue	56,050	40,241	50,744	24,667	102,561	6,961	15,738	5,018	0	0
Operating Expenses	<u>93,727</u>	<u>140,498</u>	<u>51,922</u>	<u>90,181</u>	<u>134,086</u>	<u>158,037</u>	<u>71,595</u>	<u>115,822</u>	<u>162,407</u>	<u>183,380</u>
Operating Surplus/(Subsidy)	(37,677)	(100,257)	(1,178)	(65,514)	(31,525)	(151,076)	(55,857)	(110,804)	(162,407)	(183,380)
Capital Labor	0	0	0	0	0	5,430	0	9,561	0	0
Construction Expenses	0	0	0	181,624	2,755	391,551	0	13,082	0	0
Capital Equipment	<u>0</u>	<u>99,000</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>42,000</u>	<u>8,998</u>	<u>0</u>
Total Capital Expenditures	0	99,000	0	181,624	2,755	396,981	0	64,643	8,998	0
Net Surplus/(Subsidy)	(37,677)	(199,257)	(1,178)	(247,138)	(34,280)	(548,057)	(55,857)	(175,447)	(171,405)	(183,380)

# Cleveland Metroparks Enterprise

	Actual February '24	Actual February '25	Fav (Unfav)	Actual YTD February '24	Actual YTD February '25	Fav (Unfav)
<b>Revenue:</b>						
Concessions	99,489	91,189	(8,300)	213,366	208,714	(4,652)
Dock Rentals	381,425	63,470	(317,955)	554,634	489,420	(65,214)
Other (includes Chalet fees, parking, aquatics, gift cards, misc.)	167,131	123,044	(44,087)	330,277	340,051	9,774
<b>Total Revenue</b>	<b>648,045</b>	<b>277,703</b>	<b>(370,342)</b>	<b>1,098,277</b>	<b>1,038,185</b>	<b>(60,092)</b>
<b>OpEx:</b>						
Salaries and Benefits	219,394	235,614	(16,220)	481,455	647,445	(165,990)
Contractual Services	7,984	5,181	2,803	11,207	14,523	(3,316)
Operations	93,092	89,133	3,959	210,720	208,227	2,493
<b>Total OpEx</b>	<b>320,470</b>	<b>329,928</b>	<b>(9,458)</b>	<b>703,382</b>	<b>870,195</b>	<b>(166,813)</b>
<b>Op Surplus/(Subsidy)</b>	<b>327,575</b>	<b>(52,225)</b>	<b>(379,800)</b>	<b>394,895</b>	<b>167,990</b>	<b>(226,905)</b>
<b>CapEx:</b>						
Capital Labor	0	0	0	0	0	0
Construction Expenses	0	0	0	11,920	0	11,920
Capital Equipment	0	18,500	(18,500)	0	18,500	(18,500)
<b>Total CapEx</b>	<b>0</b>	<b>18,500</b>	<b>(18,500)</b>	<b>11,920</b>	<b>18,500</b>	<b>(6,580)</b>
<b>Net Surplus/(Subsidy)</b>	<b>327,575</b>	<b>(70,725)</b>	<b>(398,300)</b>	<b>382,975</b>	<b>149,490</b>	<b>(233,485)</b>

# Cleveland Metroparks Enterprise

	Merwin's Wharf		EW Beach House		E55th Marina		E55th Restaurant	
	YTD February '24	YTD February '25	YTD February '24	YTD February '25	YTD February '24	YTD February '25	YTD February '24	YTD February '25
Operating Revenue	225,482	194,128	0	0	487,047	423,255	0	0
Operating Expenses	<u>294,554</u>	<u>280,389</u>	<u>731</u>	<u>1,058</u>	<u>17,015</u>	<u>17,441</u>	<u>4,755</u>	<u>1,689</u>
Operating Surplus/(Subsidy)	(69,072)	(86,261)	(731)	(1,058)	470,032	405,814	(4,755)	(1,689)
Capital Labor	0	0	0	0	0	0	0	0
Construction Expenses	0	0	0	0	0	0	0	0
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total Capital Expenditures	0	0	0	0	0	0	0	0
Net Surplus/(Subsidy)	(69,072)	(86,261)	(731)	(1,058)	470,032	405,814	(4,755)	(1,689)

	Wildwood		Euclid Beach		EmerNeck Marina		EmerNeck Restaurant	
	YTD February '24	YTD February '25	YTD February '24	YTD February '25	YTD February '24	YTD February '25	YTD February '24	YTD February '25
Operating Revenue	31	17	82	23	116,827	121,293	20,423	25,283
Operating Expenses	<u>1,098</u>	<u>1,248</u>	<u>186</u>	<u>473</u>	<u>6,008</u>	<u>13,662</u>	<u>35,604</u>	<u>40,556</u>
Operating Surplus/(Subsidy)	(1,067)	(1,231)	(104)	(450)	110,819	107,631	(15,181)	(15,273)
Capital Labor	0	0	0	0	0	0	0	0
Construction Expenses	0	0	0	0	0	0	0	0
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total Capital Expenditures	0	0	0	0	0	0	0	0
Net Surplus/(Subsidy)	(1,067)	(1,231)	(104)	(450)	110,819	107,631	(15,181)	(15,273)

# Cleveland Metroparks Enterprise

	Edgewater Pier		Wallace Lake		Hinckley Lake		Huntington		Boat Dock	
	YTD February '24	YTD February '25	YTD February '24	YTD February '25	YTD February '24	YTD February '25	YTD February '24	YTD February '25	YTD February '24	YTD February '25
Operating Revenue	84	30	0	0	0	0	0	0	0	0
Operating Expenses	100	52	311	60	(27)	0	2,900	2,296	371	371
Operating Surplus/(Subsidy)	(16)	(22)	(311)	(60)	27	0	(2,900)	(2,296)	(371)	(371)
Capital Labor	0	0	0	0	0	0	0	0	0	0
Construction Expenses	0	0	0	0	0	0	0	0	0	0
Capital Equipment	0	0	0	0	0	0	0	0	0	0
Total Capital Expenditures	0	0	0	0	0	0	0	0	0	0
Net Surplus/(Subsidy)	(16)	(22)	(311)	(60)	27	0	(2,900)	(2,296)	(371)	(371)

  

	Chalet		Ledge Lake		Parking		Enterprise Admin		Total	
	YTD February '24	YTD February '25	YTD February '24	YTD February '25	YTD February '24	YTD February '25	YTD February '24	YTD February '25	YTD February '24	YTD February '25
Operating Revenue	204,415	246,225	7,080	3,060	36,807	24,872	0	0	1,098,278	1,038,186
Operating Expenses	143,990	177,753	718	1,684	2,128	2,413	192,941	329,051	703,383	870,196
Operating Surplus/(Subsidy)	60,425	68,472	6,362	1,376	34,679	22,459	(192,941)	(329,051)	394,895	167,990
Capital Labor	0	0	0	0	0	0	0	0	0	0
Construction Expenses	0	0	0	0	0	0	11,920	0	11,920	0
Capital Equipment	0	18,500	0	0	0	0	0	0	0	18,500
Total Capital Expenditures	0	18,500	0	0	0	0	11,920	0	11,920	18,500
Net Surplus/(Subsidy)	60,425	49,972	6,362	1,376	34,679	22,459	(204,861)	(329,051)	382,975	149,490



# Cleveland Metroparks Nature Shops

	Actual February '24	Actual February '25	Fav (Unfav)	Actual YTD February '24	Actual YTD February '25	Fav (Unfav)
Retail Revenue	89,421	18,567	(70,854)	133,501	35,711	(97,790)
OpEx:						
Salaries and Benefits	25,632	27,880	(2,248)	51,365	68,518	(17,153)
Contractual Services	0	0	0	1,489	0	1,489
Operations	<u>49,379</u>	<u>37,141</u>	<u>12,238</u>	<u>58,641</u>	<u>52,765</u>	<u>5,876</u>
Total OpEx	75,011	65,021	9,990	111,495	121,283	(9,788)
Op Surplus/(Subsidy)	14,410	(46,454)	(60,864)	22,006	(85,572)	(107,578)
CapEx:						
Capital Labor	0	0	0	0	0	0
Construction Expenses	0	0	0	0	0	0
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total CapEx	0	0	0	0	0	0
Net Surplus/(Subsidy)	14,410	(46,454)	(60,864)	22,006	(85,572)	(107,578)