



**Financial Performance  
for the Eleven Months Ended  
November 30, 2024**



# Cleveland Metroparks

	Actual November '23	Actual November '24	Fav (Unfav)	Actual YTD November '23	Actual YTD November '24	Fav (Unfav)
<b>Revenue:</b>						
Property Tax	31,281	83,852	52,571	97,514,599	98,234,238	719,639
Local Gov/Grants/Gifts	907,746	1,246,240	338,494	24,074,700	16,526,786	(7,547,914)
Charges for Services	1,613,930	1,600,115	(13,815)	37,271,402	42,780,711	5,509,309
Self-Funded	762,068	860,983	98,915	7,642,466	8,707,076	1,064,610
Interest, Fines, Other	<u>446,961</u>	<u>298,131</u>	<u>(148,830)</u>	<u>4,462,480</u>	<u>4,544,963</u>	<u>82,483</u>
<b>Total Revenue</b>	<b>3,761,986</b>	<b>4,089,321</b>	<b>327,335</b>	<b>170,965,647</b>	<b>170,793,774</b>	<b>(171,873)</b>
<b>Op Ex:</b>						
Salaries and Benefits	5,723,709	6,280,204	(556,495)	71,597,123	78,844,528	(7,247,405)
Contractual Services	662,611	673,442	(10,831)	6,026,198	6,045,077	(18,879)
Operations	1,907,195	2,107,875	(200,680)	21,901,056	24,570,725	(2,669,669)
Self-Funded Exp	<u>(447,592)</u>	<u>468,945</u>	<u>(916,537)</u>	<u>8,771,621</u>	<u>9,614,072</u>	<u>(842,451)</u>
<b>Total Op Ex</b>	<b>7,845,923</b>	<b>9,530,466</b>	<b>(1,684,543)</b>	<b>108,295,998</b>	<b>119,074,402</b>	<b>(10,778,404)</b>
<b>Op Surplus/(Subsidy)</b>	<b>(4,083,937)</b>	<b>(5,441,145)</b>	<b>(1,357,208)</b>	<b>62,669,649</b>	<b>51,719,372</b>	<b>(10,950,277)</b>
<b>Cap Ex:</b>						
Capital Labor	79,301	208,807	(129,506)	763,322	1,013,485	(250,163)
Construction Expenses	4,724,149	3,840,675	883,474	31,499,893	33,286,675	(1,786,782)
Capital Equipment	261,974	1,016,261	(754,287)	6,254,939	7,636,942	(1,382,003)
Land Acquisition	68,500	3,106	65,394	4,160,353	5,724,999	(1,564,646)
Capital Animal Costs	<u>4,074</u>	<u>18,014</u>	<u>(13,940)</u>	<u>19,442</u>	<u>32,683</u>	<u>(13,241)</u>
<b>Total Cap Ex</b>	<b>5,137,998</b>	<b>5,086,863</b>	<b>51,135</b>	<b>42,697,949</b>	<b>47,694,784</b>	<b>(4,996,835)</b>
<b>Net Surplus/(Subsidy)</b>	<b>(9,221,935)</b>	<b>(10,528,008)</b>	<b>(1,306,073)</b>	<b>19,971,700</b>	<b>4,024,588</b>	<b>(15,947,112)</b>

# Cleveland Metroparks Zoo

	Actual November '23	Actual November '24	Fav (Unfav)	Actual YTD November '23	Actual YTD November '24	Fav (Unfav)
<b>Revenue:</b>						
General/SE Admissions	475,039	490,292	15,253	7,029,644	7,933,884	904,240
Guest Experience	(2,950)	(19,602)	(16,652)	1,004,721	1,049,725	45,004
Zoo Society	0	0	0	2,948,090	3,110,197	162,107
Souvenirs/Refreshments	177,496	195,127	17,631	2,751,794	3,005,409	253,615
Education	2,480	19,835	17,355	328,056	357,079	29,023
Rentals & Events	10,300	28,842	18,542	672,516	584,107	(88,409)
Consignment	103	82	(21)	40,158	48,568	8,410
Other	(492)	(125,630)	(125,138)	2,877	(131,209)	(134,086)
<b>Total Revenue</b>	<b>661,976</b>	<b>588,946</b>	<b>(73,030)</b>	<b>14,777,856</b>	<b>15,957,760</b>	<b>1,179,904</b>
<b>Op Ex:</b>						
Salaries and Benefits	1,307,306	1,339,632	(32,326)	15,700,636	16,644,565	(943,929)
Contractual Services	12,056	28,815	(16,759)	233,823	207,794	26,029
Operations	466,590	721,726	(255,136)	4,849,521	5,440,334	(590,813)
<b>Total Op Ex</b>	<b>1,785,952</b>	<b>2,090,173</b>	<b>(304,221)</b>	<b>20,783,980</b>	<b>22,292,693</b>	<b>(1,508,713)</b>
<b>Op Surplus/(Subsidy)</b>	<b>(1,123,976)</b>	<b>(1,501,227)</b>	<b>(377,251)</b>	<b>(6,006,124)</b>	<b>(6,334,933)</b>	<b>(328,809)</b>
<b>Cap Ex:</b>						
Capital Labor	0	0	0	26,792	8,365	18,427
Construction Expenses	382,504	244,666	137,838	8,193,754	4,260,339	3,933,415
Capital Equipment	26,700	440,000	(413,300)	230,803	830,196	(599,393)
Capital Animal Costs	4,074	18,014	(13,940)	19,442	32,683	(13,241)
<b>Total Cap Ex</b>	<b>413,278</b>	<b>702,680</b>	<b>(289,402)</b>	<b>8,470,791</b>	<b>5,131,583</b>	<b>3,339,208</b>
<b>Net Surplus/(Subsidy)</b>	<b>(1,537,254)</b>	<b>(2,203,907)</b>	<b>(666,653)</b>	<b>(14,476,915)</b>	<b>(11,466,516)</b>	<b>3,010,399</b>
Restricted Revenue-Other	84,642	238,800	154,158	4,224,631	6,984,876	2,760,245
Restricted Revenue-Zipline	16,644	11,863	(4,781)	481,707	456,911	(24,796)
Restricted Expenses	759,263	262,222	497,041	6,229,685	1,995,971	4,233,714
Restricted Surplus/(Subsidy)	(657,977)	(11,559)	646,418	(1,523,347)	5,445,816	6,969,163

# Cleveland Metroparks Golf

	Actual November '23	Actual November '24	Fav (Unfav)	Actual YTD November '23	Actual YTD November '24	Fav (Unfav)
<b>Revenue:</b>						
Greens Fees	161,825	194,029	32,204	6,094,005	7,064,217	970,212
Equipment Rentals	73,576	87,560	13,984	2,323,928	2,832,928	509,000
Food Service	37,176	76,822	39,646	1,399,364	2,142,405	743,041
Merchandise Sales	21,319	45,034	23,715	554,366	747,212	192,846
Pro Services	310	135	(175)	170,693	182,320	11,627
Driving Range	21,897	19,069	(2,828)	754,361	839,276	84,915
Other	14,326	17,943	3,617	836,254	793,206	(43,048)
<b>Total Revenue</b>	<b>330,429</b>	<b>440,592</b>	<b>110,163</b>	<b>12,132,971</b>	<b>14,601,564</b>	<b>2,468,593</b>
<b>Op Ex:</b>						
Salaries and Benefits	388,179	478,758	(90,579)	5,475,094	6,624,913	(1,149,819)
Contractual Services	18,420	18,326	94	74,471	137,701	(63,230)
Operations	277,294	329,377	(52,083)	2,924,034	3,724,165	(800,131)
<b>Total Op Ex</b>	<b>683,893</b>	<b>826,461</b>	<b>(142,568)</b>	<b>8,473,599</b>	<b>10,486,779</b>	<b>(2,013,180)</b>
<b>Op Surplus/(Subsidy)</b>	<b>(353,464)</b>	<b>(385,869)</b>	<b>(32,405)</b>	<b>3,659,372</b>	<b>4,114,785</b>	<b>455,413</b>
<b>Cap Ex:</b>						
Capital Labor	5,256	64,980	(59,724)	162,927	269,521	(106,594)
Construction Expenses	561,001	221,761	339,240	3,984,804	2,839,447	1,145,357
Capital Equipment	0	0	0	579,212	1,725,847	(1,146,635)
<b>Total Cap Ex</b>	<b>566,257</b>	<b>286,741</b>	<b>279,516</b>	<b>4,726,943</b>	<b>4,834,815</b>	<b>(107,872)</b>
<b>Net Surplus/(Subsidy)</b>	<b>(919,721)</b>	<b>(672,610)</b>	<b>247,111</b>	<b>(1,067,571)</b>	<b>(720,030)</b>	<b>347,541</b>

# Cleveland Metroparks Golf

	<b>Big Met (18)</b>		<b>Little Met (9)</b>		<b>Mastick Woods (9)</b>		<b>Manakiki (18)</b>		<b>Sleepy Hollow (18)</b>	
	YTD November '23	YTD November '24	YTD November '23	YTD November '24	YTD November '23	YTD November '24	YTD November '23	YTD November '24	YTD November '23	YTD November '24
Operating Revenue	1,894,236	2,199,140	626,438	743,671	440,079	499,804	1,703,729	1,803,086	2,516,656	2,814,293
Operating Expenses	<u>1,425,331</u>	<u>1,548,008</u>	<u>336,202</u>	<u>396,698</u>	<u>344,930</u>	<u>406,674</u>	<u>1,095,724</u>	<u>1,144,982</u>	<u>1,634,459</u>	<u>1,959,271</u>
<b>Operating Surplus/(Subsidy)</b>	<b>468,905</b>	<b>651,132</b>	<b>290,236</b>	<b>346,973</b>	<b>95,149</b>	<b>93,130</b>	<b>608,005</b>	<b>658,104</b>	<b>882,197</b>	<b>855,022</b>
Capital Labor	0	0	0	1,474	0	0	8,168	188,382	50,104	13,287
Construction Expenses	0	0	0	12,402	0	0	3,565,637	1,394,197	157,691	29,966
Capital Equipment	<u>44,074</u>	<u>37,725</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>49,151</u>	<u>891,030</u>	<u>49,151</u>	<u>166,656</u>
<b>Total Capital Expenditures</b>	<b>44,074</b>	<b>37,725</b>	<b>0</b>	<b>13,876</b>	<b>0</b>	<b>0</b>	<b>3,622,956</b>	<b>2,473,609</b>	<b>256,946</b>	<b>209,909</b>
<b>Net Surplus/(Subsidy)</b>	<b>424,831</b>	<b>613,407</b>	<b>290,236</b>	<b>333,097</b>	<b>95,149</b>	<b>93,130</b>	<b>(3,014,951)</b>	<b>(1,815,505)</b>	<b>625,251</b>	<b>645,113</b>
	<b>Shawnee Hills (27)</b>		<b>Washington Park (9)</b>		<b>Seneca (36)</b>		<b>Ironwood</b>		<b>Golf Admin</b>	
	YTD November '23	YTD November '24	YTD November '23	YTD November '24	YTD November '23	YTD November '24	YTD November '23	YTD November '24	YTD November '23	YTD November '24
Operating Revenue	1,636,758	1,777,629	798,028	890,938	2,498,469	2,520,459	18,580	1,352,545	0	0
Operating Expenses	<u>1,025,968</u>	<u>1,177,352</u>	<u>535,614</u>	<u>607,643</u>	<u>1,292,954</u>	<u>1,463,219</u>	<u>29,925</u>	<u>964,994</u>	<u>752,493</u>	<u>817,938</u>
<b>Operating Surplus/(Subsidy)</b>	<b>610,790</b>	<b>600,277</b>	<b>262,414</b>	<b>283,295</b>	<b>1,205,515</b>	<b>1,057,240</b>	<b>(11,345)</b>	<b>387,551</b>	<b>(752,493)</b>	<b>(817,938)</b>
Capital Labor	24,376	17,513	28,028	0	52,251	42,746	0	1,897	0	4,223
Construction Expenses	41,840	534,855	14,331	0	156,938	817,138	0	18,028	48,367	32,861
Capital Equipment	<u>720</u>	<u>217,227</u>	<u>0</u>	<u>49,177</u>	<u>0</u>	<u>101,746</u>	<u>0</u>	<u>34,886</u>	<u>436,117</u>	<u>227,400</u>
<b>Total Capital Expenditures</b>	<b>66,936</b>	<b>769,595</b>	<b>42,359</b>	<b>49,177</b>	<b>209,189</b>	<b>961,630</b>	<b>0</b>	<b>54,811</b>	<b>484,484</b>	<b>264,484</b>
<b>Net Surplus/(Subsidy)</b>	<b>543,854</b>	<b>(169,318)</b>	<b>220,055</b>	<b>234,118</b>	<b>996,326</b>	<b>95,610</b>	<b>(11,345)</b>	<b>332,740</b>	<b>(1,236,977)</b>	<b>(1,082,422)</b>

# Cleveland Metroparks Enterprise

	Actual November '23	Actual November '24	Fav (Unfav)	Actual YTD November '23	Actual YTD November '24	Fav (Unfav)
<b>Revenue:</b>						
Concessions	92,271	90,309	(1,962)	3,765,846	4,025,802	259,956
Dock Rentals	102,170	29,573	(72,597)	702,767	865,106	162,339
Other (Chalet, parking, aquatics, etc.)	<u>103,258</u>	<u>72,020</u>	<u>(31,238)</u>	<u>1,801,999</u>	<u>1,861,386</u>	<u>59,387</u>
<b>Total Revenue</b>	<b>297,699</b>	<b>191,902</b>	<b>(105,797)</b>	<b>6,270,612</b>	<b>6,752,294</b>	<b>481,682</b>
<b>OpEx:</b>						
Salaries and Benefits	197,424	200,760	(3,336)	3,618,959	3,876,516	(257,557)
Contractual Services	6,304	7,919	(1,615)	95,672	106,958	(11,286)
Operations	<u>90,053</u>	<u>107,301</u>	<u>(17,248)</u>	<u>2,298,054</u>	<u>2,550,588</u>	<u>(252,534)</u>
<b>Total OpEx</b>	<b>293,781</b>	<b>315,980</b>	<b>(22,199)</b>	<b>6,012,685</b>	<b>6,534,062</b>	<b>(521,377)</b>
<b>Op Surplus/(Subsidy)</b>	<b>3,918</b>	<b>(124,078)</b>	<b>(127,996)</b>	<b>257,927</b>	<b>218,232</b>	<b>(39,695)</b>
<b>CapEx:</b>						
Capital Labor	0	1,115	(1,115)	17,019	7,504	9,515
Construction Expenses	6,578	840	5,738	13,147	32,084	(18,937)
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>12,241</u>	<u>0</u>	<u>12,241</u>
<b>Total CapEx</b>	<b>6,578</b>	<b>1,955</b>	<b>4,623</b>	<b>42,407</b>	<b>39,588</b>	<b>2,819</b>
<b>Net Surplus/(Subsidy)</b>	<b>(2,660)</b>	<b>(126,033)</b>	<b>(123,373)</b>	<b>215,520</b>	<b>178,644</b>	<b>(36,876)</b>

# Cleveland Metroparks Enterprise

	Merwin's Wharf		EW Beach House		E55th Marina		E55th Restaurant	
	YTD November '23	YTD November '24	YTD November '23	YTD November '24	YTD November '23	YTD November '24	YTD November '23	YTD November '24
Operating Revenue	2,255,403	2,182,646	465,864	486,668	888,791	1,036,657	552,840	591,066
Operating Expenses	<u>2,085,328</u>	<u>2,017,517</u>	<u>343,792</u>	<u>373,765</u>	<u>446,919</u>	<u>484,863</u>	<u>517,241</u>	<u>464,071</u>
Operating Surplus/(Subsidy)	170,075	165,129	122,072	112,903	441,872	551,794	35,599	126,995
Capital Labor	0	3,764	0	0	0	0	0	0
Construction Expenses	6,732	20,164	0	0	1,771	0	0	0
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total Capital Expenditures	6,732	23,928	0	0	1,771	0	0	0
Net Surplus/(Subsidy)	163,343	141,201	122,072	112,903	440,101	551,794	35,599	126,995
	Wildwood		Euclid Beach		EmerNeck Marina		EmerNeck Restaurant	
	YTD November '23	YTD November '24	YTD November '23	YTD November '24	YTD November '23	YTD November '24	YTD November '23	YTD November '24
Operating Revenue	25,826	12,418	2,670	2,231	411,620	447,586	325,433	467,645
Operating Expenses	<u>40,736</u>	<u>34,356</u>	<u>7,034</u>	<u>7,368</u>	<u>303,180</u>	<u>343,235</u>	<u>331,111</u>	<u>447,286</u>
Operating Surplus/(Subsidy)	(14,910)	(21,938)	(4,364)	(5,137)	108,440	104,351	(5,678)	20,359
Capital Labor	0	0	0	0	0	0	0	0
Construction Expenses	0	0	0	0	0	0	0	0
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total Capital Expenditures	0	0	0	0	0	0	0	0
Net Surplus/(Subsidy)	(14,910)	(21,938)	(4,364)	(5,137)	108,440	104,351	(5,678)	20,359

# Cleveland Metroparks Enterprise

	Edgewater Pier		Wallace Lake		Hinckley Lake		Huntington		Boat Dock	
	YTD November '23	YTD November '24	YTD November '23	YTD November '24	YTD November '23	YTD November '24	YTD November '23	YTD November '24	YTD November '23	YTD November '24
Operating Revenue	30,180	43,518	34,761	24,684	19,549	0	381,871	590,259	1,816	2,518
Operating Expenses	<u>31,002</u>	<u>45,343</u>	<u>44,144</u>	<u>36,610</u>	<u>21,690</u>	<u>320</u>	<u>289,330</u>	<u>434,879</u>	<u>2,190</u>	<u>1,956</u>
Operating Surplus/(Subsidy)	(822)	(1,825)	(9,383)	(11,926)	(2,141)	(320)	92,541	155,380	(374)	562
Capital Labor	0	0	0	0	0	0	0	0	0	0
Construction Expenses	0	0	0	0	0	0	0	0	0	0
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total Capital Expenditures	0	0	0	0	0	0	0	0	0	0
Net Surplus/(Subsidy)	(822)	(1,825)	(9,383)	(11,926)	(2,141)	(320)	92,541	155,380	(374)	562

  

	Chalet		Ledge Lake		Parking		Enterprise Admin		Total	
	YTD November '23	YTD November '24	YTD November '23	YTD November '24	YTD November '23	YTD November '24	YTD November '23	YTD November '24	YTD November '23	YTD November '24
Operating Revenue	287,673	293,653	139,513	174,779	446,802	395,967	0	0	6,270,612	6,752,295
Operating Expenses	<u>292,696</u>	<u>335,170</u>	<u>150,178</u>	<u>152,422</u>	<u>21,695</u>	<u>22,962</u>	<u>1,084,420</u>	<u>1,331,939</u>	<u>6,012,686</u>	<u>6,534,062</u>
Operating Surplus/(Subsidy)	(5,023)	(41,517)	(10,665)	22,357	425,107	373,005	(1,084,420)	(1,331,939)	257,926	218,233
Capital Labor	0	0	0	0	0	0	17,019	3,741	17,019	7,505
Construction Expenses	0	0	0	0	0	0	4,643	11,920	13,146	32,084
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>12,241</u>	<u>0</u>	<u>12,241</u>	<u>0</u>
Total Capital Expenditures	0	0	0	0	0	0	33,903	15,661	42,406	39,589
Net Surplus/(Subsidy)	(5,023)	(41,517)	(10,665)	22,357	425,107	373,005	(1,118,323)	(1,347,600)	215,520	178,644



# Cleveland Metroparks Nature Shops

	Actual November '23	Actual November '24	Fav (Unfav)	Actual YTD November '23	Actual YTD November '24	Fav (Unfav)
Retail Revenue	81,148	68,185	(12,963)	647,572	566,313	(81,259)
Op Ex:						
Salaries and Benefits	25,424	26,854	(1,430)	373,417	338,147	35,270
Contractual Services	2,941	0	2,941	26,159	0	26,159
Operations	<u>44,479</u>	<u>28,652</u>	<u>15,827</u>	<u>291,109</u>	<u>322,649</u>	<u>(31,540)</u>
Total Op Ex	72,844	55,506	17,338	690,685	660,796	29,889
Op Surplus/(Subsidy)	8,304	12,679	4,375	(43,113)	(94,483)	(51,370)
Cap Ex:						
Capital Labor	0	0	0	0	0	0
Construction Expenses	0	0	0	0	0	0
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>21,554</u>	<u>0</u>	<u>21,554</u>
Total Cap Ex	0	0	0	21,554	0	21,554
Net Surplus/(Subsidy)	8,304	12,679	4,375	(64,667)	(94,483)	(29,816)