



Cleveland Metroparks®

FIND YOUR PATH

Financial Performance

as of September 30, 2022

Cleveland Metroparks

	Actual September '21	Actual September '22	Fav (Unfav)	Actual YTD September '21	Actual YTD September '22	Fav (Unfav)
Revenue:						
Property Tax	3,309,186	2,804,344	(504,842)	77,665,275	78,015,223	349,948
Local Gov/Grants/Gifts	1,029,583	3,488,297	2,458,714	21,419,305	9,414,392	(12,004,913)
Charges for Services	3,092,015	2,486,026	(605,989)	26,331,999	28,700,865	2,368,866
Self-Funded	666,106	17,388	(648,718)	6,085,803	4,507,530	(1,578,273)
Interest, Fines, Other	<u>17,801</u>	<u>96,602</u>	<u>78,801</u>	<u>174,658</u>	<u>1,474,798</u>	<u>1,300,140</u>
Total Revenue	8,114,691	8,892,657	777,966	131,677,040	122,112,808	(9,564,232)
Op Ex:						
Salaries and Benefits	5,399,442	7,649,734	(2,250,292)	46,503,459	53,350,565	(6,847,106)
Contractual Services	488,133	304,568	183,565	3,568,479	3,869,028	(300,549)
Operations	1,512,777	1,840,595	(327,818)	13,603,484	16,288,872	(2,685,388)
Self-Funded Exp	<u>674,272</u>	<u>656,405</u>	<u>17,867</u>	<u>5,444,799</u>	<u>5,122,823</u>	<u>321,976</u>
Total Op Ex	8,074,624	10,451,302	(2,376,678)	69,120,221	78,631,288	(9,511,067)
Op Surplus/(Subsidy)	40,067	(1,558,645)	(1,598,712)	62,556,819	43,481,520	(19,075,299)
Cap Ex:						
Capital Labor	0	32,970	(32,970)	532,901	514,570	18,331
Construction Expenses	1,099,156	2,699,837	(1,600,681)	15,782,722	13,288,598	2,494,124
Capital Equipment	151,766	422,774	(271,008)	1,834,139	2,966,845	(1,132,706)
Land Acquisition	556,923	94,359	462,564	2,672,477	1,250,945	1,421,532
Capital Animal Costs	<u>4,148</u>	<u>(151)</u>	<u>4,299</u>	<u>13,825</u>	<u>6,485</u>	<u>7,340</u>
Total Cap Ex	1,811,993	3,249,789	(1,437,796)	20,836,064	18,027,443	2,808,621
Net Surplus/(Subsidy)	(1,771,926)	(4,808,434)	(3,036,508)	41,720,755	25,454,077	(16,266,678)

Cleveland Metroparks Zoo

	Actual September '21	Actual September '22	Fav (Unfav)	Actual YTD September '21	Actual YTD September '22	Fav (Unfav)
Revenue:						
General/SE Admissions	673,452	495,946	(177,506)	6,339,930	5,891,720	(448,210)
Guest Experience	91,346	79,685	(11,661)	1,203,972	1,095,575	(108,397)
Zoo Society	0	0	0	1,755,900	2,239,925	484,025
Souvenirs/Refreshments	427,890	156,578	(271,312)	1,634,473	1,695,199	60,726
Education	26,700	1,371	(25,329)	320,257	319,806	(451)
Rentals & Events	40,238	16,915	(23,323)	439,091	519,990	80,899
Consignment	8,788	13,768	4,980	25,400	31,630	6,230
Other	501	(1,070)	(1,571)	11,041	2,080	(8,961)
Total Revenue	1,268,915	763,193	(505,722)	11,730,064	11,795,925	65,861
Op Ex:						
Salaries and Benefits	1,148,923	1,741,484	(592,561)	10,461,461	11,973,190	(1,511,729)
Contractual Services	30,196	26,082	4,114	123,439	133,362	(9,923)
Operations	339,002	388,659	(49,657)	3,022,079	3,647,953	(625,874)
Total Op Ex	1,518,121	2,156,225	(638,104)	13,606,979	15,754,505	(2,147,526)
Op Surplus/(Subsidy)	(249,206)	(1,393,032)	(1,143,826)	(1,876,915)	(3,958,580)	(2,081,665)
Cap Ex:						
Capital Labor	0	266	(266)	3,784	2,986	798
Construction Expenses	58,631	111,105	(52,474)	460,104	1,105,132	(645,028)
Capital Equipment	1,847	7,530	(5,683)	13,621	125,069	(111,448)
Capital Animal Costs	4,148	(151)	4,299	13,825	6,485	7,340
Total Cap Ex	64,626	118,750	(54,124)	491,334	1,239,672	(748,338)
Net Surplus/(Subsidy)	(313,832)	(1,511,782)	(1,197,950)	(2,368,249)	(5,198,252)	(2,830,003)
Restricted Revenue-Other	64,545	2,803,682	2,739,137	7,827,475	3,905,751	(3,921,724)
Restricted Revenue-Zipline	66,858	46,685	(20,173)	185,151	441,254	256,103
Restricted Expenses	143,285	715,927	(572,642)	1,368,582	3,201,208	(1,832,626)
Restricted Surplus/(Subsidy)	(11,882)	2,134,440	2,146,322	6,644,044	1,145,797	(5,498,247)

Cleveland Metroparks Golf

	Actual September '21	Actual September '22	Fav (Unfav)	Actual YTD September '21	Actual YTD September '22	Fav (Unfav)
Revenue:						
Greens Fees	581,551	618,740	37,189	4,194,542	4,667,245	472,703
Equipment Rentals	268,381	241,324	(27,057)	1,712,460	1,764,708	52,248
Food Service	123,427	153,655	30,228	775,894	1,051,410	275,516
Merchandise Sales	52,080	67,289	15,209	381,500	430,216	48,716
Pro Services	(1,264)	1,447	2,711	112,939	149,860	36,921
Driving Range	49,860	48,976	(884)	421,407	452,121	30,714
Other	<u>35,754</u>	<u>38,774</u>	<u>3,020</u>	<u>428,656</u>	<u>486,664</u>	<u>58,008</u>
Total Revenue	1,109,789	1,170,205	60,416	8,027,398	9,002,224	974,826
Op Ex:						
Salaries and Benefits	411,039	669,360	(258,321)	3,260,042	4,015,551	(755,509)
Contractual Services	8,159	6,117	2,042	23,489	43,721	(20,232)
Operations	<u>248,682</u>	<u>278,208</u>	<u>(29,526)</u>	<u>1,835,424</u>	<u>2,162,696</u>	<u>(327,272)</u>
Total Op Ex	667,880	953,685	(285,805)	5,118,955	6,221,968	(1,103,013)
Op Surplus/(Subsidy)	441,909	216,520	(225,389)	2,908,443	2,780,256	(128,187)
Cap Ex:						
Capital Labor	0	0	0	11,142	84,211	(73,069)
Construction Expenses	11,753	46,685	(34,932)	130,372	362,882	(232,510)
Capital Equipment	<u>0</u>	<u>16,891</u>	<u>(16,891)</u>	<u>422,189</u>	<u>452,980</u>	<u>(30,791)</u>
Total Cap Ex	11,753	63,576	(51,823)	563,703	900,073	(336,370)
Net Surplus/(Subsidy)	430,156	152,944	(277,212)	2,344,740	1,880,183	(464,557)

Cleveland Metroparks Golf

	Big Met (18)		Little Met (9)		Mastick Woods (9)		Manakiki (18)		Sleepy Hollow (18)	
	YTD September '21	YTD September '22	YTD September '21	YTD September '22	YTD September '21	YTD September '22	YTD September '21	YTD September '22	YTD September '21	YTD September '22
Operating Revenue	1,246,418	1,390,737	356,589	459,970	271,042	325,290	1,302,492	1,374,888	1,601,630	1,810,340
Operating Expenses	869,178	1,011,833	232,319	236,858	173,327	204,198	745,091	885,505	1,083,674	1,287,608
Operating Surplus/(Subsidy)	377,240	378,904	124,270	223,112	97,715	121,092	557,401	489,383	517,956	522,732
Capital Labor	0	0	0	38,710	0	0	0	16,758	0	8,098
Construction Expenses	92,802	77,606	0	36,409	0	0	4,184	150,637	5,110	42,665
Capital Equipment	66,202	0	0	8,890	0	0	0	38,541	311,762	0
Total Capital Expenditures	159,004	77,606	0	84,009	0	0	4,184	205,936	316,872	50,763
Net Surplus/(Subsidy)	218,236	301,298	124,270	139,103	97,715	121,092	553,217	283,447	201,084	471,969
	Shawnee Hills (27)		Washington Park (9)		Seneca (27)		Golf Admin		Total	
	YTD September '21	YTD September '22	YTD September '21	YTD September '22	YTD September '21	YTD September '22	YTD September '21	YTD September '22	YTD September '21	YTD September '22
Operating Revenue	1,122,159	1,192,906	494,262	618,794	1,598,113	1,822,629	34,694	6,671	8,027,399	9,002,222
Operating Expenses	622,769	772,508	322,156	398,680	823,343	1,009,359	247,097	415,418	5,118,955	6,221,967
Operating Surplus/(Subsidy)	499,390	420,398	172,106	220,114	774,770	813,270	(212,403)	(408,747)	2,908,444	2,780,255
Capital Labor	0	0	0	7,669	0	12,976	11,142	0	11,142	84,211
Construction Expenses	8,816	7,757	0	0	0	47,807	19,460	0	130,372	362,881
Capital Equipment	19,875	20,540	3,487	49,000	16,389	184,843	4,476	151,169	422,190	452,980
Total Capital Expenditures	28,691	28,297	3,487	56,669	16,389	245,626	35,078	151,169	563,704	900,072
Net Surplus/(Subsidy)	470,699	392,101	168,619	163,445	758,381	567,644	(247,481)	(559,916)	2,344,740	1,880,183

Cleveland Metroparks Enterprise

	Actual September '21	Actual September '22	Fav (Unfav)	Actual YTD September '21	Actual YTD September '22	Fav (Unfav)
Revenue:						
Concessions	235,486	223,697	(11,789)	1,832,949	2,626,244	793,295
Dock Rentals	6,496	4,398	(2,098)	742,591	553,624	(188,967)
Other (incl. Chalet & parking)	<u>119,059</u>	<u>165,106</u>	<u>46,047</u>	<u>998,562</u>	<u>1,525,218</u>	<u>526,656</u>
Total Revenue	361,041	393,201	32,160	3,574,102	4,705,086	1,130,984
Op Ex:						
Salaries and Benefits	229,973	368,683	(138,710)	1,962,477	2,687,477	(725,000)
Contractual Services	10,783	5,751	5,032	50,471	97,009	(46,538)
Operations	<u>208,574</u>	<u>233,044</u>	<u>(24,470)</u>	<u>1,477,897</u>	<u>1,842,354</u>	<u>(364,457)</u>
Total Op Ex	449,330	607,478	(158,148)	3,490,845	4,626,840	(1,135,995)
Op Surplus/(Subsidy)	(88,289)	(214,277)	(125,988)	83,257	78,246	(5,011)
Cap Ex:						
Capital Labor	0	742	(742)	0	883	(883)
Construction Expenses	11,261	7,610	3,651	13,065	47,863	(34,798)
Capital Equipment	<u>(12,500)</u>	<u>0</u>	<u>(12,500)</u>	<u>7,981</u>	<u>20,183</u>	<u>(12,202)</u>
Total Cap Ex	(1,239)	8,352	(9,591)	21,046	68,929	(47,883)
Net Surplus/(Subsidy)	(87,050)	(222,629)	(135,579)	62,211	9,317	(52,894)

Cleveland Metroparks Enterprise

	Merwin's Wharf		EW Beach House		E55th Marina		E55th Restaurant	
	YTD September '21	YTD September '22	YTD September '21	YTD September '22	YTD September '21	YTD September '22	YTD September '21	YTD September '22
Operating Revenue	660,444	1,251,339	313,851	433,439	851,082	768,256	525,271	438,557
Operating Expenses	<u>825,183</u>	<u>1,413,627</u>	<u>208,687</u>	<u>322,346</u>	<u>371,155</u>	<u>418,493</u>	<u>453,687</u>	<u>390,654</u>
Operating Surplus/(Subsidy)	(164,739)	(162,288)	105,164	111,093	479,927	349,763	71,584	47,903
Capital Labor	0	883	0	0	0	0	0	0
Construction Expenses	13,065	9,682	0	0	0	14,050	0	0
Capital Equipment	<u>3,585</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>(1,656)</u>	<u>7,697</u>
Total Capital Expenditures	16,650	10,565	0	0	0	14,050	(1,656)	7,697
Net Surplus/(Subsidy)	(181,389)	(172,853)	105,164	111,093	479,927	335,713	73,240	40,206

	Wildwood		Euclid Beach		EmerNeck Marina		EmerNeck Restaurant	
	YTD September '21	YTD September '22	YTD September '21	YTD September '22	YTD September '21	YTD September '22	YTD September '21	YTD September '22
Operating Revenue	33,941	36,258	0	5,224	353,805	367,737	81,263	251,805
Operating Expenses	<u>37,829</u>	<u>55,877</u>	<u>1,527</u>	<u>6,127</u>	<u>284,629</u>	<u>294,151</u>	<u>57,384</u>	<u>220,551</u>
Operating Surplus/(Subsidy)	(3,888)	(19,619)	(1,527)	(903)	69,176	73,586	23,879	31,254
Capital Labor	0	0	0	0	0	0	0	0
Construction Expenses	0	0	0	0	0	0	0	0
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>3,882</u>	<u>0</u>
Total Capital Expenditures	0	0	0	0	0	0	3,882	0
Net Surplus/(Subsidy)	(3,888)	(19,619)	(1,527)	(903)	69,176	73,586	19,997	31,254

Cleveland Metroparks Enterprise

	Edgewater Pier		Wallace Lake		Hinckley Lake		Huntington	
	YTD September '21	YTD September '22	YTD September '21	YTD September '22	YTD September '21	YTD September '22	YTD September '21	YTD September '22
Operating Revenue	47,844	36,222	29,886	29,406	0	9,850	296,892	318,726
Operating Expenses	41,651	32,944	34,158	32,919	646	11,751	232,057	229,956
Operating Surplus/(Subsidy)	6,193	3,278	(4,272)	(3,513)	(646)	(1,901)	64,835	88,770
Capital Labor	0	0	0	0	0	0	0	0
Construction Expenses	0	0	0	0	0	0	0	0
Capital Equipment	0	0	2,171	0	0	0	0	0
Total Capital Expenditures	0	0	2,171	0	0	0	0	0
Net Surplus/(Subsidy)	6,193	3,278	(6,443)	(3,513)	(646)	(1,901)	64,835	88,770
	Chalet		Ledge Lake		Parking		Enterprise Admin	
	YTD September '21	YTD September '22	YTD September '21	YTD September '22	YTD September '21	YTD September '22	YTD September '21	YTD September '22
Operating Revenue	147,186	217,054	130,494	150,057	102,145	391,157	0	0
Operating Expenses	156,441	172,340	96,682	146,032	13,373	22,636	675,757	856,437
Operating Surplus/(Subsidy)	(9,255)	44,714	33,812	4,025	88,772	368,521	(675,757)	(856,437)
Capital Labor	0	0	0	0	0	0	0	0
Construction Expenses	0	0	0	0	0	0	0	24,131
Capital Equipment	0	0	0	0	0	0	0	12,486
Total Capital Expenditures	0	0	0	0	0	0	0	36,617
Net Surplus/(Subsidy)	(9,255)	44,714	33,812	4,025	88,772	368,521	(675,757)	(893,054)