



Cleveland Metroparks®

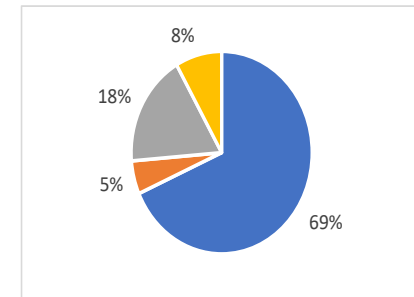
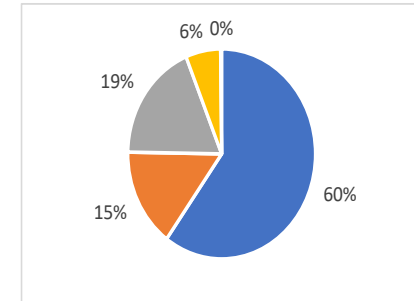
FIND YOUR PATH

Financial Performance

as of June 30, 2021

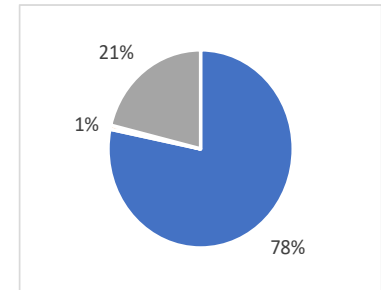
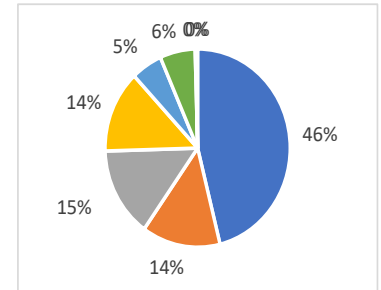
Cleveland Metroparks

	Actual June '20	Actual June '21	Fav (Unfav)	Actual YTD June '20	Actual YTD June '21	Fav (Unfav)
Revenue:						
Property Tax	0	0	0	41,427,086	40,962,336	(464,750)
Local Gov/Grants/Gifts	3,153,305	1,379,557	(1,773,748)	7,122,464	10,440,842	3,318,378
Charges for Services	2,730,167	3,789,128	1,058,961	8,405,506	12,654,167	4,248,661
Self-Funded	772,074	749,909	(22,165)	4,663,214	4,100,765	(562,449)
Interest, Fines, Other	<u>20,136</u>	<u>14,252</u>	<u>(5,884)</u>	<u>469,313</u>	<u>128,204</u>	<u>(341,109)</u>
Total Revenue	6,675,682	5,932,846	(742,836)	62,087,583	68,286,314	6,198,731
OpEx:						
Salaries and Benefits	4,622,825	5,419,995	(797,170)	30,690,990	30,022,938	668,052
Contractual Services	116,779	360,730	(243,951)	2,412,122	2,333,356	78,766
Operations	917,893	1,637,302	(719,409)	7,376,659	7,906,925	(530,266)
Self-Funded Exp	503,030	544,860	(41,830)	3,262,197	3,642,767	(380,570)
Total OpEx	6,160,527	7,962,887	(1,802,360)	43,741,968	43,905,986	(164,018)
Op Surplus/(Subsidy)	515,155	(2,030,041)	(2,545,196)	18,345,615	24,380,328	6,034,713
CapEx:						
Capital Labor	105,688	109,379	(3,691)	452,893	460,944	(8,051)
Construction Expenses	1,868,275	1,054,852	813,423	7,195,116	10,065,681	(2,870,565)
Capital Equipment	111,491	115,511	(4,020)	798,029	1,033,097	(235,068)
Land Acquisition	1,561,665	79,402	1,482,263	2,750,115	1,106,459	1,643,656
Capital Animal Costs	<u>0</u>	<u>982</u>	<u>(982)</u>	<u>3,107</u>	<u>6,107</u>	<u>(3,000)</u>
Total CapEx	3,647,119	1,360,126	2,286,993	11,199,260	12,672,288	(1,473,028)
Net Surplus/(Subsidy)	(3,131,964)	(3,390,167)	(258,203)	7,146,355	11,708,040	4,561,685



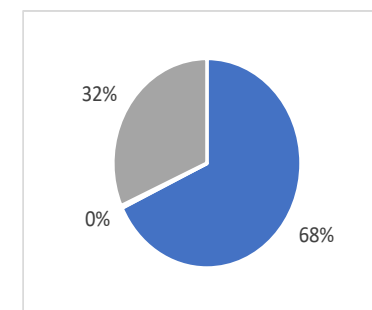
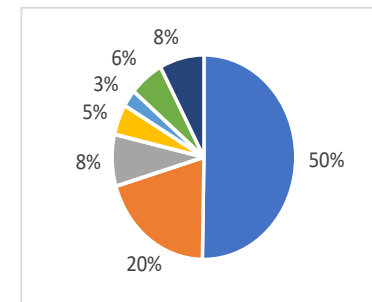
Cleveland Metroparks Zoo

	Actual June '20	Actual June '21	Fav (Unfav)	Actual YTD June '20	Actual YTD June '21	Fav (Unfav)
Revenue:						
General/SE Admissions	620,870	911,674	290,804	961,847	2,316,836	1,354,989
Guest Experience	68,803	229,604	160,801	103,562	688,917	585,355
Zoo Society	132,557	0	(132,557)	802,981	739,859	(63,122)
Souvenirs/Refreshments	12,125	282,572	270,447	221,860	675,867	454,007
Education	(25,056)	24,257	49,313	112,269	272,704	160,435
Rentals & Events	(223)	49,147	49,370	103,880	309,615	205,735
Consignment	0	2,875	2,875	0	10,600	10,600
Other	<u>198,958</u>	<u>1,038</u>	<u>(197,920)</u>	<u>199,113</u>	<u>11,301</u>	<u>(187,812)</u>
Total Revenue	1,008,034	1,501,167	493,133	2,505,512	5,025,699	2,520,187
OpEx:						
Salaries and Benefits	926,609	1,206,257	(279,648)	6,909,010	6,902,988	6,022
Contractual Services	3,665	4,450	(785)	56,346	56,604	(258)
Operations	145,108	349,488	(204,380)	1,943,893	1,867,721	76,172
Total OpEx	1,075,382	1,560,195	(484,813)	8,909,249	8,827,313	81,936
Op Surplus/(Subsidy)	(67,348)	(59,028)	8,320	(6,403,737)	(3,801,614)	2,602,123
CapEx:						
Capital Labor	0	0	0	0	3,784	(3,784)
Construction Expenses	190,455	531	189,924	804,107	192,336	611,771
Capital Equipment	0	0	0	111,355	6,066	105,289
Capital Animal Costs	0	982	(982)	3,107	6,107	(3,000)
Total CapEx	190,455	1,513	188,942	918,569	208,293	710,276
Net Surplus/(Subsidy)	(257,803)	(60,541)	197,262	(7,322,306)	(4,009,907)	3,312,399
Restricted Revenue	1,082,403	65,019	(1,017,384)	1,935,892	850,376	(1,085,516)
Restricted Expenses	<u>855,438</u>	<u>43,582</u>	<u>811,856</u>	<u>2,146,772</u>	<u>969,821</u>	<u>1,176,951</u>
Restricted Surplus/(Subsidy)	226,965	21,437	(205,528)	(210,880)	(119,445)	91,435



Cleveland Metroparks Golf

	Actual June '20	Actual June '21	Fav (Unfav)	Actual YTD June '20	Actual YTD June '21	Fav (Unfav)
Revenue:						
Greens Fees	826,045	768,144	(57,901)	1,660,102	2,018,633	358,531
Equipment Rentals	317,261	302,211	(15,050)	583,798	809,078	225,280
Food Service	125,283	127,500	2,217	272,440	327,939	55,499
Merchandise Sales	62,051	68,482	6,431	103,346	193,657	90,311
Pro Services	(11,745)	8,936	20,681	19,978	108,587	88,609
Driving Range	77,316	68,797	(8,519)	142,935	242,155	99,220
Other	69,082	79,851	10,769	202,824	315,177	112,353
Total Revenue	1,465,293	1,423,921	(41,372)	2,985,423	4,015,226	1,029,803
OpEx:						
Salaries and Benefits	399,686	434,048	(34,362)	1,772,220	1,955,845	(183,625)
Contractual Services	2,097	1,722	375	8,291	9,982	(1,691)
Operations	203,138	255,045	(51,907)	733,101	910,954	(177,853)
Total OpEx	604,921	690,815	(85,894)	2,513,612	2,876,781	(363,169)
Op Surplus/(Subsidy)	860,372	733,106	(127,266)	471,811	1,138,445	666,634
CapEx:						
Capital Labor	6,223	0	6,223	68,274	11,142	57,132
Construction Expenses	0	0	0	79,386	47,008	32,378
Capital Equipment	0	0	0	40,752	76,400	(35,648)
Total CapEx	6,223	0	6,223	188,412	134,550	53,862
Net Surplus/(Subsidy)	854,149	733,106	(121,043)	283,399	1,003,895	720,496



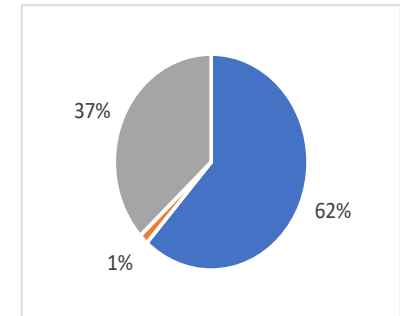
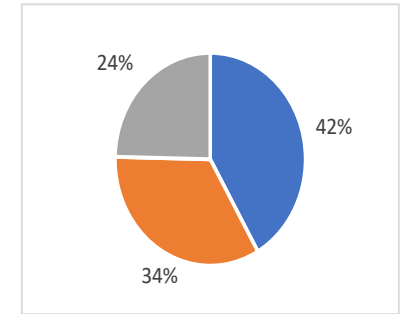
Cleveland Metroparks Golf

	Big Met (18)		Little Met (9)		Mastick Woods (9)		Manakiki (18)		Sleepy Hollow (18)	
	YTD June '20	YTD June '21	YTD June '20	YTD June '21	YTD June '20	YTD June '21	YTD June '20	YTD June '21	YTD June '20	YTD June '21
Operating Revenue	519,219	642,386	172,409	178,026	72,262	126,063	491,785	630,429	544,897	793,820
Operating Expenses	<u>417,877</u>	<u>489,677</u>	<u>66,782</u>	<u>125,572</u>	<u>67,703</u>	<u>87,213</u>	<u>405,539</u>	<u>437,874</u>	<u>512,604</u>	<u>592,419</u>
Operating Surplus/(Subsidy)	101,342	152,709	105,627	52,454	4,559	38,850	86,246	192,555	32,293	201,401
Capital Labor	0	0	0	0	0	0	0	0	0	0
Construction Expenses	0	23,302	0	0	0	0	0	0	0	1,541
Capital Equipment	<u>13,584</u>	<u>16,389</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>13,584</u>	<u>0</u>	<u>13,584</u>	<u>20,262</u>
Total Capital Expenditures	13,584	39,691	0	0	0	0	13,584	0	13,584	21,803
Net Surplus/(Subsidy)	87,758	113,018	105,627	52,454	4,559	38,850	72,662	192,555	18,709	179,598
	Shawnee Hills (27)		Washington Park (9)		Seneca (27)		Golf Admin		Total	
	YTD June '20	YTD June '21	YTD June '20	YTD June '21	YTD June '20	YTD June '21	YTD June '20	YTD June '21	YTD June '20	YTD June '21
Operating Revenue	437,429	537,915	203,974	304,594	522,350	774,868	21,098	27,125	2,985,423	4,015,226
Operating Expenses	<u>337,736</u>	<u>348,416</u>	<u>148,379</u>	<u>172,013</u>	<u>368,766</u>	<u>453,169</u>	<u>188,226</u>	<u>170,428</u>	<u>2,513,612</u>	<u>2,876,781</u>
Operating Surplus/(Subsidy)	99,693	189,499	55,595	132,581	153,584	321,699	(167,128)	(143,303)	471,811	1,138,445
Capital Labor	0	0	0	0	68,274	0	0	11,142	68,274	11,142
Construction Expenses	0	7,232	79,386	0	0	0	0	14,933	79,386	47,008
Capital Equipment	<u>0</u>	<u>19,875</u>	<u>0</u>	<u>3,485</u>	<u>0</u>	<u>16,389</u>	<u>0</u>	<u>0</u>	<u>40,752</u>	<u>76,400</u>
Total Capital Expenditures	0	27,107	79,386	3,485	68,274	16,389	0	26,075	188,412	134,550
Net Surplus/(Subsidy)	99,693	162,392	(23,791)	129,096	85,310	305,310	(167,128)	(169,378)	283,399	1,003,895

Cleveland Metroparks Enterprise

	Actual June '20	Actual June '21	Fav (Unfav)	Actual YTD June '20	Actual YTD June '21	Fav (Unfav)
Revenue:						
Concessions	222,184	329,706	107,522	398,253	890,106	491,853
Dock Rentals	5,827	9,851	4,024	648,461	719,574	71,113
Other	<u>103,197</u>	<u>168,667</u>	<u>65,470</u>	<u>390,944</u>	<u>526,148</u>	<u>135,204</u>
Total Revenue	331,208	508,224	177,016	1,437,658	2,135,828	698,170
OpEx:						
Salaries and Benefits	224,684	261,594	(36,910)	1,115,307	1,170,071	(54,764)
Contractual Services	1,232	3,092	(1,860)	16,153	28,965	(12,812)
Operations	<u>159,134</u>	<u>239,476</u>	<u>(80,342)</u>	<u>450,343</u>	<u>701,454</u>	<u>(251,111)</u>
Total OpEx	385,050	504,162	(119,112)	1,581,803	1,900,490	(318,687)
Op Surplus/(Subsidy)	(53,842)	4,062	57,904	(144,145)	235,338	379,483
CapEx:						
Capital Labor	1,812	0	1,812	6,648	0	6,648
Construction Expenses	13,411	0	13,411	93,972	1,577	92,395
Capital Equipment	<u>(27)</u>	<u>0</u>	<u>(27)</u>	<u>10,042</u>	<u>20,481</u>	<u>(10,439)</u>
Total CapEx	15,196	0	15,196	110,662	22,058	88,604
Net Surplus/(Subsidy)	(69,038)	4,062	73,100	(254,807)	213,280	468,087

*Other includes Chalet fees, parking, hayrides, aquatics, gift cards, misc.



Cleveland Metroparks Enterprise

	Edgewater Pier		Wallace Lake		Hinckley Lake		Huntington			
	YTD June '20	YTD June '21	YTD June '20	YTD June '21	YTD June '20	YTD June '21	YTD June '20	YTD June '21		
Operating Revenue	16,005	17,347	10,623	12,715	0	0	32,332	95,104		
Operating Expenses	<u>11,869</u>	<u>13,193</u>	<u>6,995</u>	<u>12,232</u>	<u>1,006</u>	<u>417</u>	<u>17,013</u>	<u>63,773</u>		
Operating Surplus/(Subsidy)	4,136	4,154	3,628	483	(1,006)	(417)	15,319	31,331		
Capital Labor	0	0	0	0	0	0	0	0		
Construction Expenses	0	0	0	0	0	0	0	0		
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>2,171</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>		
Total Capital Expenditures	0	0	0	2,171	0	0	0	0		
Net Surplus/(Subsidy)	4,136	4,154	3,628	(1,688)	(1,006)	(417)	15,319	31,331		
	Chalet		Ledge Lake		Parking		Enterprise Admin		Total	
	YTD June '20	YTD June '21	YTD June '20	YTD June '21	YTD June '20	YTD June '21	YTD June '20	YTD June '21	YTD June '20	YTD June '21
Operating Revenue	206,367	134,931	410	86,376	23,959	55,170	0	0	1,437,658	2,135,828
Operating Expenses	<u>172,586</u>	<u>144,111</u>	<u>5,179</u>	<u>28,786</u>	<u>9,804</u>	<u>8,031</u>	<u>535,790</u>	<u>444,004</u>	<u>1,581,803</u>	<u>1,900,490</u>
Operating Surplus/(Subsidy)	33,781	(9,180)	(4,769)	57,590	14,155	47,139	(535,790)	(444,004)	(144,145)	235,338
Capital Labor	0	0	0	0	0	0	0	0	6,648	0
Construction Expenses	0	0	0	0	0	0	25,000	0	93,972	1,577
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>10,042</u>	<u>20,482</u>
Total Capital Expenditures	0	0	0	0	0	0	25,000	0	110,662	22,059
Net Surplus/(Subsidy)	33,781	(9,180)	(4,769)	57,590	14,155	47,139	(560,790)	(444,004)	(254,807)	213,279