



Cleveland Metroparks®

# FIND YOUR PATH

## Financial Performance

as of October 31, 2021

# Cleveland Metroparks

	Actual Oct '20	Actual Oct '21	Fav (Unfav)	Actual YTD Oct '20	Actual YTD Oct '21	Fav (Unfav)	Actual YTD Oct '19
<b>Revenue:</b>							
Property Tax	2,891,376	0	(2,891,376)	76,929,623	77,665,275	735,652	76,350,918
Local Gov/Grants/Gifts	1,960,756	336,597	(1,624,159)	13,628,515	21,755,902	8,127,387	8,495,118
Charges for Services	1,670,708	2,423,814	753,106	19,811,053	28,755,813	8,944,760	29,300,686
Self-Funded	758,284	101,222	(657,062)	7,713,754	6,187,025	(1,526,729)	7,789,392
Interest, Fines, Other	<u>15,318</u>	<u>9,784</u>	<u>(5,534)</u>	<u>533,485</u>	<u>184,442</u>	<u>(349,043)</u>	<u>757,334</u>
<b>Total Revenue</b>	<b>7,296,442</b>	<b>2,871,417</b>	<b>(4,425,025)</b>	<b>118,616,430</b>	<b>134,548,457</b>	<b>15,932,027</b>	<b>122,693,448</b>
<b>OpEx:</b>							
Salaries and Benefits	6,351,934	7,219,023	(867,089)	51,009,483	53,722,482	(2,712,999)	56,480,328
Contractual Services	227,458	509,944	(282,486)	3,264,258	4,078,423	(814,165)	3,423,905
Operations	1,366,250	1,685,808	(319,558)	12,888,774	15,289,291	(2,400,517)	18,984,590
Self-Funded Exp	685,884	405,696	280,188	5,638,576	5,850,495	(211,919)	5,324,868
<b>Total OpEx</b>	<b>8,631,526</b>	<b>9,820,471</b>	<b>(1,188,945)</b>	<b>72,801,091</b>	<b>78,940,691</b>	<b>(6,139,600)</b>	<b>84,213,691</b>
<b>Op Surplus/(Subsidy)</b>	<b>(1,335,084)</b>	<b>(6,949,054)</b>	<b>(5,613,970)</b>	<b>45,815,339</b>	<b>55,607,766</b>	<b>9,792,427</b>	<b>38,479,757</b>
<b>CapEx:</b>							
Capital Labor	37,342	128,785	(91,443)	798,112	661,686	136,426	753,927
Construction Expenses	1,237,465	287,273	950,192	15,176,020	16,069,995	(893,975)	7,496,914
Capital Equipment	268,593	27,551	241,042	2,019,906	1,861,690	158,216	2,797,288
Land Acquisition	37,058	250,954	(213,896)	3,441,355	2,923,431	517,924	2,312,725
Capital Animal Costs	<u>343</u>	<u>5,845</u>	<u>(5,502)</u>	<u>9,344</u>	<u>19,670</u>	<u>(10,326)</u>	<u>22,467</u>
<b>Total CapEx</b>	<b>1,580,801</b>	<b>700,408</b>	<b>880,393</b>	<b>21,444,737</b>	<b>21,536,472</b>	<b>(91,735)</b>	<b>13,383,321</b>
<b>Net Surplus/(Subsidy)</b>	<b>(2,915,885)</b>	<b>(7,649,462)</b>	<b>(4,733,577)</b>	<b>24,370,602</b>	<b>34,071,294</b>	<b>9,700,692</b>	<b>25,096,436</b>



# Cleveland Metroparks Zoo

	Actual Oct '20	Actual Oct '21	Fav (Unfav)	Actual YTD Oct '20	Actual YTD Oct '21	Fav (Unfav)	Actual YTD Oct '19
<b>Revenue:</b>							
General/SE Admissions	426,253	127,652	(298,601)	3,883,187	6,467,582	2,584,395	5,678,168
Guest Experience	55,226	60,400	5,174	453,399	1,264,372	810,973	955,159
Zoo Society	94,945	493,499	398,554	1,261,868	2,249,399	987,531	2,580,009
Souvenirs/Refreshments	74,587	511,153	436,566	821,995	2,145,626	1,323,631	1,641,172
Education	(902)	1,777	2,679	93,200	322,034	228,834	436,035
Rentals & Events	29,066	17,145	(11,921)	184,447	456,236	271,789	389,536
Consignment	0	425	425	0	25,825	25,825	42,633
Other	1,668	(426)	(2,094)	200,289	10,615	(189,674)	13,978
<b>Total Revenue</b>	<b>680,843</b>	<b>1,211,625</b>	<b>530,782</b>	<b>6,898,385</b>	<b>12,941,689</b>	<b>6,043,304</b>	<b>11,736,690</b>
<b>OpEx:</b>							
Salaries and Benefits	1,410,910	1,628,220	(217,310)	11,411,444	12,089,682	(678,238)	12,644,933
Contractual Services	7,033	7,434	(401)	83,042	130,872	(47,830)	159,123
Operations	321,430	497,281	(175,851)	2,990,013	3,519,360	(529,347)	4,158,359
<b>Total OpEx</b>	<b>1,739,373</b>	<b>2,132,935</b>	<b>(393,562)</b>	<b>14,484,499</b>	<b>15,739,914</b>	<b>(1,255,415)</b>	<b>16,962,415</b>
<b>Op Surplus/(Subsidy)</b>	<b>(1,058,530)</b>	<b>(921,310)</b>	<b>137,220</b>	<b>(7,586,114)</b>	<b>(2,798,225)</b>	<b>4,787,889</b>	<b>(5,225,725)</b>
<b>CapEx:</b>							
Capital Labor	0	13,767	(13,767)	0	17,551	(17,551)	41,372
Construction Expenses	510,575	2,733	507,842	3,815,131	462,837	3,352,294	1,757,707
Capital Equipment	1,136	4,826	(3,690)	116,365	18,447	97,918	166,305
Capital Animal Costs	343	5,845	(5,502)	9,344	19,670	(10,326)	22,467
<b>Total CapEx</b>	<b>512,054</b>	<b>27,171</b>	<b>484,883</b>	<b>3,940,840</b>	<b>518,505</b>	<b>3,422,335</b>	<b>1,987,851</b>
<b>Net Surplus/(Subsidy)</b>	<b>(1,570,584)</b>	<b>(948,481)</b>	<b>622,103</b>	<b>(11,526,954)</b>	<b>(3,316,730)</b>	<b>8,210,224</b>	<b>(7,213,576)</b>
Restricted Revenue-Other	182,169	159,835	(22,334)	2,767,726	7,987,311	5,219,585	1,699,488
Restricted Revenue-Zipline	0	38,387	38,387	0	223,537	223,537	
Restricted Expenses	162,394	117,076	45,318	2,735,415	1,485,658	1,249,757	955,657
<b>Restricted Surplus/(Subsidy)</b>	<b>19,775</b>	<b>81,146</b>	<b>61,371</b>	<b>32,311</b>	<b>6,725,190</b>	<b>6,692,879</b>	<b>743,831</b>

# Cleveland Metroparks Golf

	Actual Oct '20	Actual Oct '21	Fav (Unfav)	Actual YTD Oct '20	Actual YTD Oct '21	Fav (Unfav)	Actual YTD Oct '19
<b>Revenue:</b>							
Greens Fees	387,869	380,247	(7,622)	4,510,209	4,574,789	64,580	3,426,531
Equipment Rentals	174,051	180,306	6,255	1,774,253	1,892,765	118,512	1,443,028
Food Service	41,776	81,824	40,048	647,851	857,719	209,868	853,527
Merchandise Sales	38,327	37,971	(356)	335,171	419,471	84,300	378,121
Pro Services	(372)	(22,214)	(21,842)	15,577	90,726	75,149	151,854
Driving Range	29,319	36,539	7,220	380,359	457,946	77,587	343,118
Other	34,054	31,930	(2,124)	341,424	460,586	119,162	363,351
<b>Total Revenue</b>	<b>705,024</b>	<b>726,603</b>	<b>21,579</b>	<b>8,004,844</b>	<b>8,754,002</b>	<b>749,158</b>	<b>6,959,530</b>
<b>OpEx:</b>							
Salaries and Benefits	484,653	529,048	(44,395)	3,418,310	3,789,090	(370,780)	3,531,934
Contractual Services	4,881	14,809	(9,928)	18,377	38,298	(19,921)	25,806
Operations	267,363	280,831	(13,468)	1,813,920	2,116,255	(302,335)	1,896,081
<b>Total OpEx</b>	<b>756,897</b>	<b>824,688</b>	<b>(67,791)</b>	<b>5,250,607</b>	<b>5,943,643</b>	<b>(693,036)</b>	<b>5,453,821</b>
<b>Op Surplus/(Subsidy)</b>	<b>(51,873)</b>	<b>(98,085)</b>	<b>(46,212)</b>	<b>2,754,237</b>	<b>2,810,359</b>	<b>56,122</b>	<b>1,505,709</b>
<b>CapEx:</b>							
Capital Labor	0	0	0	93,161	11,142	82,019	171,178
Construction Expenses	0	64,425	(64,425)	81,786	194,797	(113,011)	309,439
Capital Equipment	<u>24,705</u>	<u>10,073</u>	<u>14,632</u>	<u>148,445</u>	<u>432,262</u>	<u>(283,817)</u>	<u>823,321</u>
<b>Total CapEx</b>	<b>24,705</b>	<b>74,498</b>	<b>(49,793)</b>	<b>323,392</b>	<b>638,201</b>	<b>(314,809)</b>	<b>1,303,938</b>
<b>Net Surplus/(Subsidy)</b>	<b>(76,578)</b>	<b>(172,583)</b>	<b>(96,005)</b>	<b>2,430,845</b>	<b>2,172,158</b>	<b>(258,687)</b>	<b>201,771</b>

# Cleveland Metroparks Golf

	Big Met (18)		Little Met (9)		Mastick Woods (9)		Manakiki (18)		Sleepy Hollow (18)	
	YTD Oct '20	YTD Oct '21	YTD Oct '20	YTD Oct '21	YTD Oct '20	YTD Oct '21	YTD Oct '20	YTD Oct '21	YTD Oct '20	YTD Oct '21
Operating Revenue	1,276,198	1,356,420	426,741	385,632	294,254	288,990	1,282,492	1,420,457	1,509,587	1,758,365
Operating Expenses	<u>882,976</u>	<u>1,009,701</u>	<u>186,076</u>	<u>265,834</u>	<u>165,637</u>	<u>197,938</u>	<u>783,479</u>	<u>864,944</u>	<u>1,124,155</u>	<u>1,258,163</u>
<b>Operating Surplus/(Subsidy)</b>	<b>393,222</b>	<b>346,719</b>	<b>240,665</b>	<b>119,798</b>	<b>128,617</b>	<b>91,052</b>	<b>499,013</b>	<b>555,513</b>	<b>385,432</b>	<b>500,202</b>
Capital Labor	0	0	0	0	0	0	0	0	0	0
Construction Expenses	0	92,802	0	0	0	0	0	35,797	0	37,921
Capital Equipment	<u>13,584</u>	<u>66,202</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>13,584</u>	<u>0</u>	<u>13,606</u>	<u>321,835</u>
<b>Total Capital Expenditures</b>	<b>13,584</b>	<b>159,004</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>13,584</b>	<b>35,797</b>	<b>13,606</b>	<b>359,756</b>
<b>Net Surplus/(Subsidy)</b>	<b>379,638</b>	<b>187,715</b>	<b>240,665</b>	<b>119,798</b>	<b>128,617</b>	<b>91,052</b>	<b>485,429</b>	<b>519,716</b>	<b>371,826</b>	<b>140,446</b>

  

	Shawnee Hills (27)		Washington Park (9)		Seneca (27)		Golf Admin		Total	
	YTD Oct '20	YTD Oct '21	YTD Oct '20	YTD Oct '21	YTD Oct '20	YTD Oct '21	YTD Oct '20	YTD Oct '21	YTD Oct '20	YTD Oct '21
Operating Revenue	1,183,365	1,248,225	462,791	525,627	1,538,334	1,733,328	31,083	36,957	8,004,845	8,754,001
Operating Expenses	<u>686,891</u>	<u>713,431</u>	<u>294,818</u>	<u>376,794</u>	<u>760,950</u>	<u>944,480</u>	<u>365,626</u>	<u>312,357</u>	<u>5,250,608</u>	<u>5,943,642</u>
<b>Operating Surplus/(Subsidy)</b>	<b>496,474</b>	<b>534,794</b>	<b>167,973</b>	<b>148,833</b>	<b>777,384</b>	<b>788,848</b>	<b>(334,543)</b>	<b>(275,400)</b>	<b>2,754,237</b>	<b>2,810,359</b>
Capital Labor	0	0	0	0	93,161	0	0	11,142	93,161	11,142
Construction Expenses	0	8,816	79,386	0	2,400	0	0	19,460	81,786	194,796
Capital Equipment	<u>54,713</u>	<u>19,875</u>	<u>0</u>	<u>3,486</u>	<u>48,800</u>	<u>16,389</u>	<u>4,158</u>	<u>4,476</u>	<u>148,445</u>	<u>432,263</u>
<b>Total Capital Expenditures</b>	<b>54,713</b>	<b>28,691</b>	<b>79,386</b>	<b>3,486</b>	<b>144,361</b>	<b>16,389</b>	<b>4,158</b>	<b>35,078</b>	<b>323,392</b>	<b>638,201</b>
<b>Net Surplus/(Subsidy)</b>	<b>441,761</b>	<b>506,103</b>	<b>88,587</b>	<b>145,347</b>	<b>633,023</b>	<b>772,459</b>	<b>(338,701)</b>	<b>(310,478)</b>	<b>2,430,845</b>	<b>2,172,158</b>

# Cleveland Metroparks Enterprise

	Actual Oct '20	Actual Oct '21	Fav (Unfav)	Actual YTD Oct '20	Actual YTD Oct '21	Fav (Unfav)	Actual YTD Oct '19
<b>Revenue:</b>							
Concessions	106,777	168,276	61,499	1,088,017	2,001,225	913,208	4,347,319
Dock Rentals	13,395	11,085	(2,310)	687,091	753,676	66,585	759,346
Other	45,822	92,582	46,760	765,387	1,091,144	325,757	1,371,573
<b>Total Revenue</b>	<b>165,994</b>	<b>271,943</b>	<b>105,949</b>	<b>2,540,495</b>	<b>3,846,045</b>	<b>1,305,550</b>	<b>6,478,238</b>
<b>OpEx:</b>							
Salaries and Benefits	249,058	312,797	(63,739)	1,959,899	2,275,274	(315,375)	3,162,623
Contractual Services	4,032	6,141	(2,109)	26,785	56,612	(29,827)	50,962
Operations	127,991	139,268	(11,277)	1,097,563	1,617,166	(519,603)	2,805,369
<b>Total OpEx</b>	<b>381,081</b>	<b>458,206</b>	<b>(77,125)</b>	<b>3,084,247</b>	<b>3,949,052</b>	<b>(864,805)</b>	<b>6,018,954</b>
<b>Op Surplus/(Subsidy)</b>	<b>(215,087)</b>	<b>(186,263)</b>	<b>28,824</b>	<b>(543,752)</b>	<b>(103,007)</b>	<b>440,745</b>	<b>459,284</b>
<b>CapEx:</b>							
Capital Labor	1,605	4,616	(3,011)	8,253	4,616	3,637	9,691
Construction Expenses	8,294	15,975	(7,681)	107,078	29,041	78,037	140,454
Capital Equipment	0	4,738	(4,738)	10,042	12,720	(2,678)	9,677
<b>Total CapEx</b>	<b>9,899</b>	<b>25,329</b>	<b>(15,430)</b>	<b>125,373</b>	<b>46,377</b>	<b>78,996</b>	<b>159,822</b>
<b>Net Surplus/(Subsidy)</b>	<b>(224,986)</b>	<b>(211,592)</b>	<b>13,394</b>	<b>(669,125)</b>	<b>(149,384)</b>	<b>519,741</b>	<b>299,462</b>

\*Other includes Chalet fees, parking, hayrides, aquatics, gift cards, misc.



# Cleveland Metroparks Enterprise

	Merwin's Wharf		EW Beach House		E55th Marina		E55th Restaurant	
	YTD Oct '20	YTD Oct '21	YTD Oct '20	YTD Oct '21	YTD Oct '20	YTD Oct '21	YTD Oct '20	YTD Oct '21
Operating Revenue	324,620	827,340	224,015	313,851	780,325	881,823	317,378	528,957
Operating Expenses	<u>642,935</u>	<u>1,062,473</u>	<u>203,221</u>	<u>212,882</u>	<u>276,725</u>	<u>405,850</u>	<u>362,173</u>	<u>456,175</u>
<b>Operating Surplus/(Subsidy)</b>	<b>(318,315)</b>	<b>(235,133)</b>	<b>20,794</b>	<b>100,969</b>	<b>503,600</b>	<b>475,973</b>	<b>(44,795)</b>	<b>72,782</b>
Capital Labor	8,253	4,616	0	0	0	0	0	0
Construction Expenses	39,230	14,253	0	0	40,011	1,935	0	0
Capital Equipment	<u>10,042</u>	<u>8,323</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>(1,656)</u>
<b>Total Capital Expenditures</b>	<b>57,525</b>	<b>27,192</b>	<b>0</b>	<b>0</b>	<b>40,011</b>	<b>1,935</b>	<b>0</b>	<b>(1,656)</b>
<b>Net Surplus/(Subsidy)</b>	<b>(375,840)</b>	<b>(262,325)</b>	<b>20,794</b>	<b>100,969</b>	<b>463,589</b>	<b>474,038</b>	<b>(44,795)</b>	<b>74,438</b>
	Wildwood		Euclid Beach		EmerNeck Marina		EmerNeck Restaurant	
	YTD Oct '20	YTD Oct '21	YTD Oct '20	YTD Oct '21	YTD Oct '20	YTD Oct '21	YTD Oct '20	YTD Oct '21
Operating Revenue	39,433	33,941	0	0	370,276	376,320	50,571	101,808
Operating Expenses	<u>46,998</u>	<u>40,879</u>	<u>2,273</u>	<u>1,612</u>	<u>241,307</u>	<u>304,955</u>	<u>124,545</u>	<u>69,003</u>
<b>Operating Surplus/(Subsidy)</b>	<b>(7,565)</b>	<b>(6,938)</b>	<b>(2,273)</b>	<b>(1,612)</b>	<b>128,969</b>	<b>71,365</b>	<b>(73,974)</b>	<b>32,805</b>
Capital Labor	0	0	0	0	0	0	0	0
Construction Expenses	2,787	3,935	0	0	0	0	49	0
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>3,882</u>
<b>Total Capital Expenditures</b>	<b>2,787</b>	<b>3,935</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>49</b>	<b>3,882</b>
<b>Net Surplus/(Subsidy)</b>	<b>(10,352)</b>	<b>(10,873)</b>	<b>(2,273)</b>	<b>(1,612)</b>	<b>128,969</b>	<b>71,365</b>	<b>(74,023)</b>	<b>28,923</b>

# Cleveland Metroparks Enterprise

	Edgewater Pier		Wallace Lake		Hinckley Lake		Huntington			
	YTD Oct '20	YTD Oct '21	YTD Oct '20	YTD Oct '21	YTD Oct '20	YTD Oct '21	YTD Oct '20	YTD Oct '21		
Operating Revenue	40,907	47,844	31,640	29,886	0	0	85,630	296,892		
Operating Expenses	<u>38,475</u>	<u>42,161</u>	<u>30,704</u>	<u>32,441</u>	<u>1,425</u>	<u>651</u>	<u>67,385</u>	<u>236,950</u>		
<b>Operating Surplus/(Subsidy)</b>	<b>2,432</b>	<b>5,683</b>	<b>936</b>	<b>(2,555)</b>	<b>(1,425)</b>	<b>(651)</b>	<b>18,245</b>	<b>59,942</b>		
Capital Labor	0	0	0	0	0	0	0	0		
Construction Expenses	0	0	0	0	0	0	0	0		
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>2,171</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>		
<b>Total Capital Expenditures</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2,171</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>		
<b>Net Surplus/(Subsidy)</b>	<b>2,432</b>	<b>5,683</b>	<b>936</b>	<b>(4,726)</b>	<b>(1,425)</b>	<b>(651)</b>	<b>18,245</b>	<b>59,942</b>		

  

	Chalet		Ledge Lake		Parking		Enterprise Admin		Total	
	YTD Oct '20	YTD Oct '21	YTD Oct '20	YTD Oct '21	YTD Oct '20	YTD Oct '21	YTD Oct '20	YTD Oct '21	YTD Oct '20	YTD Oct '21
Operating Revenue	204,612	153,536	535	130,494	70,551	123,354	0	0	2,540,493	3,846,046
Operating Expenses	<u>187,539</u>	<u>171,529</u>	<u>5,823</u>	<u>96,985</u>	<u>14,115</u>	<u>15,089</u>	<u>838,603</u>	<u>799,418</u>	<u>3,084,246</u>	<u>3,949,053</u>
<b>Operating Surplus/(Subsidy)</b>	<b>17,073</b>	<b>(17,993)</b>	<b>(5,288)</b>	<b>33,509</b>	<b>56,436</b>	<b>108,265</b>	<b>(838,603)</b>	<b>(799,418)</b>	<b>(543,753)</b>	<b>(103,007)</b>
Capital Labor	0	0	0	0	0	0	0	0	8,253	4,616
Construction Expenses	0	0	0	0	0	0	25,000	8,918	107,077	29,041
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>10,042</u>	<u>12,720</u>
<b>Total Capital Expenditures</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>25,000</b>	<b>8,918</b>	<b>125,372</b>	<b>46,377</b>
<b>Net Surplus/(Subsidy)</b>	<b>17,073</b>	<b>(17,993)</b>	<b>(5,288)</b>	<b>33,509</b>	<b>56,436</b>	<b>108,265</b>	<b>(863,603)</b>	<b>(808,336)</b>	<b>(669,125)</b>	<b>(149,384)</b>