



User Fees and Rates



Goal:

Provide high quality services, amenities and amusements while maintaining fiscal responsibility.



Facility Rentals and Permits



Facility Rentals and Permits

* Permit Fee of \$10 added to several categories that had been free, including rock climbing and metal detecting.



Facility Rentals and Permits

- * Flexible pricing to include amount of space used to number of participants, additional amenities, and services needed.
- * Including per/person fee for runs/races/walks based on the size of the event and number of events booked at CM locations.
- * Exercise/Fitness/Dog Training
 - * Increase of \$5 per permit (\$15) plus fee of \$1-\$10 per participant



Facility Rentals

CHALET

- * The rates and user fees that have been requested to be adjusted for the Chalet in 2015 are all based on the need to offset inflation/commodity costs and continue to operate at cost/recovery goals. These new fees will also better address groups as they relate to hayrides, wedding rentals, and private toboggan rentals as well as help maximize revenue in this very weather dependent attraction. Some fees were adjusted last year as a strategy to implement certain increases over two years.
- Early Entry Fee
 - Increase \$60 to \$65
- Tent Pricing
 - \$325-350
 - Locker Rental
 - \$.50-\$.75
- Private Toboggan
 - Additional tickets over 100 \$6.50-\$7.00
- Private Hayride
 - \$105-\$120
- Rentals
 - Building \$550-\$600
 - Wedding Weekend \$1250-\$1300
 - Wedding Weekday \$1000-\$1250



Facility Rentals

Ledge Pool Fees

- * The rates and user fees changes that have been requested for Ledge Pool in 2015 are all based on the need to offset inflation/commodity costs and continue to operate at cost/recovery goals. Season pass rates have not increased since 2011 for individual passes and since 2012 for family passes. Over the past few years, we have had higher daily admission attendance than season pass attendance presumably due to City of Medina closing their outdoor pool, thus the increase of patrons requires us to staff more lifeguards, in turn causing additional expenses.
- Increased <u>pre-season individual</u> season pass rates by \$5
 - Individual will be \$65
 - * Individual nonresident will be \$80
- Increased <u>pre-season family</u> season pass rates by \$10
 - * Family will be \$110
 - Family nonresident will be \$140
- * Increased all regular-season, family & individual season pass rates by \$5
 - Individual will be \$75
 - * Individual nonresident will be \$85
 - * Family will be \$120
 - * Family nonresident district will be \$150



Facility Rentals

Ledge Pool Fees

- * Increased all daily admission (adult, child & advance sale group tickets) by \$0.50 each
 - Adult from \$5.50 to \$6.00
 - Child from \$4.50 to \$5.00
 - Advance sale group from \$4.00 to \$4.50
- Increased full lifeguarding courses and instructor courses by \$10
 - Will be \$210
- * Increased Dive In Movie Rentals by \$1 each
 - Will be \$6 for single inner tube
 - * Will be \$8 for double inner tube
- Increased Community CPR & First Aid course range by \$10
 - Courses will be between \$50-\$80 depending on selected modules
- Increased private swim lessons by \$2.50
 - * Will be \$22.50
- Increased paddleboat rental by \$1
 - * 2-3 person boat for ½ hour will be \$8
 - * 2-3 person boat for 1 hour will be \$11
 - 4-5 person boat for ½ hour will be \$11
 - 4-5 person boat for 1 hour will be \$14



Rentals

- Wallace Lake Fees
- * Paddleboat/Kayak rentals were last increased prior to the 2012/2013 season. We are requesting an increase to offset price of routine repairs to boats due to wear and tear, replacement life jackets, and to more closely align fees with Hinckley Lake Boat House. Demand for kayak rentals has also increased over the past two years.
- Paddleboats
 - \$1.00 increase across board
- Kayak
 - \$8-\$10



Golf









2014 Green Fee Survey

	day 18-Hole v/Cart								
\$55.00	FOWLERS MILL	\$60.00	LITTLE MOUNTAIN	\$40.00	SWEETBRIA R - LEGACY	\$43.00	TANGLEWOOD	\$42.00	PLEASANT VALLEY
\$52.00	PINE HILLS	\$55.00	FOWLERS MILL	\$39.00	MALLARD CREEK	\$41.00	ELLSWORTH MEADOWS	\$40.00	IRONWOOD
\$50.00	BOULDER CREEK	\$50.00	MADISON	\$37.00	RIDGEWOO D	\$39.00	GRANTWOOD	\$39.00	HINCKLEY HILLS
\$45.00	HAWTHORNE VALLEY	\$42.00	MANAKIKI	\$37.00	BIG MET	\$37.00	SHAWNEE HILLS	\$37.00	SENECA
\$42.00	SLEEPY HOLLOW	\$39.00	BERKSHIRE HILLS	\$36.50	SWEETBRIA R	\$35.00	HIGHLAND	\$37.00	VALLIARE
\$40.00	IRONWOOD	\$36.00	CHARDON LAKES	\$35.00	HIGHLAND	\$34.00	RACCOON HILL	\$36.00	BRIARWOOD
\$39.00	HINCKLEY HILLS	\$35.50	PINE RIDGE	\$32.00	EMERALD WOODS	\$32.00	FOX DEN	\$35.00	SKYLAND
\$36.00	BRIARWOOD	\$35.00	PUNDERSO N	\$30.00	HILLIARD LAKES	\$31.00	ASTORHURST	\$33.00	BUNKER HILL











Weekend 18-Hole w/Cart

\$65.00	FOWLERS MILL	\$70.00	LITTLE MOUNTAIN	\$55.00	SWEETBRIA R - LEGACY	\$53.00	TANGLEWO OD	\$48.00	PLEASANT VALLEY
\$65.00	HAWTHORN E VALLEY	\$65.00	FOWLERS MILL	\$44.00	MALLARD CREEK		ELLSWORTH MEADOWS	\$47.00	IRONWOOD
\$64.00	BOULDER CREEK	\$55.00	MADISON	\$43.00	BIG MET	\$45.00	FOX DEN	\$46.00	HINCKLEY HILLS
\$57.00	PINE HILLS	\$50.00	MANAKIKI	\$40.00	HILLIARD LAKES	\$44.00	GRANTWOO D	\$45.00	BUNKER HILL
\$50.00	SLEEPY HOLLOW	\$49.00	BERKSHIRE HILLS	\$39.00	SWEETBRIA R	\$43.00	SHAWNEE HILLS	\$45.00	VALLIARE
\$47.00	IRONWOOD	\$45.00	CHARDON LAKES	\$38.00	RIDGEWOO D	\$41.00	ASTORHUR ST	\$44.00	SKYLAND
\$46.00	HINCKLEY HILLS	\$39.00	BRIARDALE GREENS	\$38.00	EMERALD WOODS	\$40.00	RACCOON HILL	\$43.00	SENECA
\$41.00	BRIARWOO D	\$38.75	PINE RIDGE	\$36.00	HIGHLAND	\$36.00	HIGHLAND	\$41.00	BRIARWOO D











Senior 18 Holes w/Cart

\$40.00	HAWTHORNE VALLEY	\$32.00	MANAKIKI	\$33.50	SWEETBRIA R - LEGACY	\$34.00	TANGLEWO OD	\$30.00	HIGHLAND
\$40.00	PINE HILLS	\$29.00	BRIARDALE GREENS	\$30.00	RIDGEWOO D	\$31.00	ELLSWORTH MEADOWS	\$29.00	SENECA
\$36.00	BOULDER CREEK	\$29.00	FOWLERS MILL	\$29.00	BIG MET	\$30.00	HIGHLAND	\$27.00	IRONWOOD
\$32.00	SLEEPY HOLLOW	\$29.00	LITTLE MOUNTAIN	\$29.00	MALLARD CREEK	\$29.00	SHAWNEE HILLS	\$27.00	HINCKLEY HILLS
\$29.00	FOWLERS MILL	\$28.00	CHARDON LAKES	\$27.00	EMERALD WOODS	\$26.00	FOX DEN	\$26.50	SKYLAND
\$27.00	IRONWOOD	\$27.00	MADISON	\$26.00	SWEETBRIA R	\$26.00	GRANTWOO D	\$23.00	VALLIARE
\$27.00	HINCKLEY HILLS	\$25.00	BERKSHIRE HILLS	\$25.00	HILLIARD LAKES	\$22.00	ASTORHURS T	\$23.00	BRIARWOOD
\$23.00	BRIARWOOD	\$22.00	PINE RIDGE	\$24.50	ROYAL CREST	\$22.00	RACCOON HILL	\$21.00	BUNKER HILL













9-HOLE EXECUTIVE & PAR 3'S

Gree	n Fees				
Wee	kdays	Weekends			
\$13.50	BRENTWOOD	\$15.00	BRENTWOOD		
\$12.50	MEADOWOOD EXEC.	\$13.50	MEADOWOOD EXEC.		
\$11.50	MEADOWOOD PAR-3	\$12.50	MEADOWOOD PAR-3		
\$10.50	NORTH OLMSTED	\$12.00	LITTLE MET		
\$10.00	JOHNNY CAKE RIDGE	\$12.00	WASHINGTON		
\$10.00	THE LINKS	\$11.00	THE LINKS		









Senior Rounds			
	<u>Total</u>	<u>Senior</u>	<u>%</u>
1997	395,056	52,636	13.3%
1998	392,700	51,291	13.1%
1999	446,329	60,085	13.5%
2000	393,837	56,620	14.4%
2001	410,887	51,408	12.5%
2002	370,056	52,157	14.1%
2003	363,510	50,666	13.9%
2004	362,993	54,391	15.0%
2005	334,057	55,915	16.7%
2006	333,101	52,310	15.7%
2007	354,285	58,960	16.6%
2008	343,152	60,250	17.6%
2009	350,162	58,873	16.8%
2010	322,374	54,012	16.8%
2011	302,964	48,673	16.1%
2012	371,336	66,349	17.9%
2013	330,390	74,360	22.5%
2014	245,483	54,865	22.3%

Steady increase in Senior usage since 1997 at all Cleveland Metroparks courses.



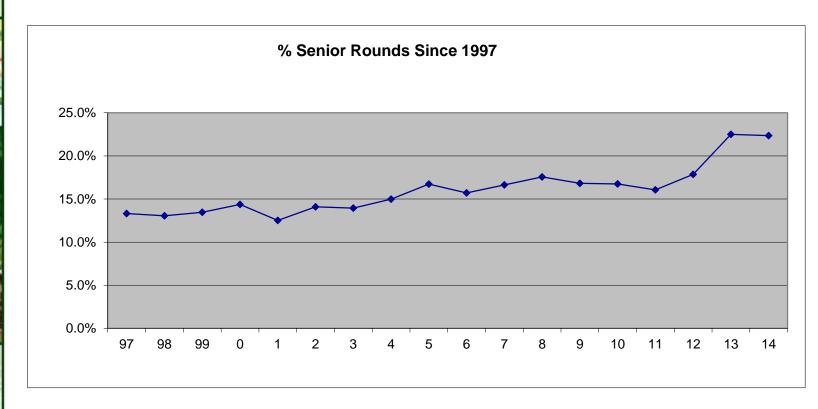












Steady increase in Senior usage since 1997 at all Cleveland Metroparks courses.



Zoo











2015 Zoo Admission

Zoo/Museum	Adult	Child	Parking
Cleveland Metroparks Zoo	\$13.25	\$9.25	Free
Columbus Zoo	\$14.99	\$9.99	\$8.00
Indianapolis Zoo	\$15.25 *	\$11.45 *	\$6.00
Cincinnati Zoo	\$15.00	\$11.00	\$9.00
Toledo Zoo	\$15.00	\$12.00	\$7.00
Detroit Zoo	\$14.00	\$10.00	\$6.00
Louisville Zoo	\$15.95	\$11.50	\$5.00
Akron Zoo	\$11.00	\$8.00	\$3.00
Pittsburgh Zoo & Aquarium	\$15.00	\$13.00	Free
Great Lakes Science Center	\$14.00	\$12.00	\$7.00
CMNH	\$12.00	\$10.00	\$8.00+
Cleveland Botanical Garden	\$11.00	\$6.00	\$6.00
Greater Cleveland Aquarium	\$19.95	\$13.95	\$5.00



2015 Rates

* Adult

\$13.25

* Child

\$9.25

* Senior

\$12.25

* Utilize seasonal discounts and promotions



Experience



* All-day Experience Pass

Lorikeet Feeding

Boomerang Train

* Circle of Wildlife Carousel

4D Theater (pending contract approval)

* Guests

\$10.75

* CZS Members

\$10.00





Group Rates

Group pricing

Adult \$11.00

Child \$7.00

* Group size of 20 or more





- * Minor increase of \$1-4 per hour
- * Provides price benefit for increased use











Rental Options	2014 Cost	Number of hours	2015 Cost
Canoe Rental	\$15	1	\$18
	\$20	2	\$20
	\$30	3	\$30
	\$34	all day	\$34
MotorBoat	\$37	1	\$38
	\$47	2	\$48
	\$57	all day	\$58
Paddleboat	\$18	1	\$22
		2	
	\$26	2	\$26
	\$32	3	\$32
Pontoon 12	\$67	2	\$68
Pontoon 9	\$57	2	\$58



Rental Options	2014 Cost	Number of hours	2015 Cost
Rowboat	\$37	1	\$38
	\$47	2	\$48
	\$57	all day	\$58
Single Kayak	\$15	1	\$18
	\$20	2	\$20
	\$30	3	\$30
	\$34	all day	\$34
SUP Rental	\$16	1	\$18
301 Roman	\$23	2	\$24
	\$29	3	\$30
Tandem Kayak	\$20	1	\$22
ranucin Nayak	\$24	2	\$24
		_	
	\$28 \$32	3 all day	\$28 \$32